

# 2010 Results Investor Conference 

February 18, 2011

## YOUNGOpiis

## Disclaimer

- Except for historical information contained herein, the matters set forth in this presentation are forwardlooking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forwardlooking statements.
- The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

Amount: NT\$ Million Except Per Share Data

|  | 4Q'10 |  | 3Q'10 |  | QoQ | 4Q'09 |  | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | 1,685 | 100\% | 2,250 | 100\% | (25.1\%) | 1,294 | 100\% | 30.2\% |
| Cost of Goods Sold | $(1,310)$ | (77.8\%) | $(1,750)$ | (77.7\%) | (25.1\%) | (953) | (73.6\%) | 37.5\% |
| Gross Profit | 375 | 22.2\% | 500 | 22.3\% | (25.0\%) | 341 | 26.4\% | 9.8\% |
| Operating Expenses | (237) | (14.1\%) | (313) | (14.0\%) | (24.4\%) | (236) | (18.2\%) | 0.4\% |
| Operating Income | 138 | 8.1\% | 187 | 8.3\% | (26.2\%) | 105 | 8.2\% | 30.8\% |
| Non-operating Income, Net | (28) | (1.7\%) | (2) | (0.1\%) | - | 13 | 0.9\% | - |
| Income Before Tax | 110 | 6.4\% | 185 | 8.2\% | (40.7\%) | 118 | 9.1\% | (6.8\%) |
| Net Income | 67 | 4.1\% | 116 | 5.2\% | (42.2\%) | 93 | 7.2\% | (27.6\%) |
| Basic EPS (NT\$) ${ }^{(\mathrm{a})}$ | 0.56 |  | 1.03 |  |  | 0.87 |  |  |
| EBITDA | 171 | 10.2\% | 236 | 10.5\% | (27.3\%) | 180 | 13.9\% | (4.6\%) |

Prepared by Young Optics on a consolidated basis
(a) Basic EPS was calculated based on the total weighted average outstanding shares of each quarter

## Income Statement - YoY

Amount: NT\$ Million Except Per Share Data

|  | 2010 |  | 2009 |  | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | 7,482 | 100\% | 5,603 | 100\% | 33.6\% |
| Cost of Goods Sold | $(5,730)$ | (76.6\%) | $(4,118)$ | (73.5\%) | 39.2\% |
| Gross Profit | 1,752 | 23.4\% | 1,485 | 26.5\% | 18.0\% |
| Operating Expenses | $(1,058)$ | (14.1\%) | (930) | (16.6\%) | 13.8\% |
| Operating Income | 694 | 9.3\% | 555 | 9.9\% | 25.0\% |
| Non-operating Income, Net | (7) | (0.1\%) | 28 | 0.5\% | - |
| Income Before Tax | 687 | 9.2\% | 583 | 10.4\% | 17.8\% |
| Net Income | 485 | 6.5\% | 429 | 7.7\% | 13.2\% |
| Basic EPS (NT\$) ${ }^{(a)}$ | 4.43 |  | 4.02 |  |  |
| EBITDA | 904 | 12.1\% | 840 | 15.0\% | 7.7\% |

Prepared by Young Optics on a consolidated basis
(a) Basic EPS was calculated based on the total weighted average outstanding shares

Amount: NT\$ Million

|  | 4Q'10 | 3Q'10 | QoQ | 4Q'09 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents | 1,637 | 1,462 | 12.0\% | 1,741 | (6.0\%) |
| Notes \& Accounts Receivable, Net (including related) | 1,256 | 1,523 | (17.5\%) | 786 | 59.8\% |
| Inventory | 488 | 624 | (21.9\%) | 501 | (2.7\%) |
| Short Term Debt ${ }^{(a)}$ | 335 | 42 | 706.5\% | 49 | 590.1\% |
| Equity | 3,716 | 3,760 | (1.2\%) | 2,321 | 60.1\% |
| Total Assets | 5,483 | 5,574 | (1.6\%) | 3,840 | 42.8\% |
| Inventory Turnover (Days) ${ }^{\text {(b) }}$ | 39 | 35 |  | 45 | (10) |
| Debt to Assets | 32\% | 33\% |  | 40\% | (7.0\%) |
| Return on Equity ${ }^{(C)}$ | 7\% | 15\% |  | 16\% | (9.0\%) |
| Net Worth Per Share (NT\$) ${ }^{(d)}$ | 32.4 | 32.8 |  | 21.6 | 10.7 |

Prepared by Young Optics on a consolidated basis
(a) Short term debt = short term bank loan + current portion of long term loan
(b) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days
(c) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period
(d) Based on the outstanding shares of the balance sheet date: 4Q' $10\left(114,814,800\right.$ shares), $3 Q^{\prime} 10\left(114,814,800\right.$ shares), $4 Q^{\prime} 09(107,314,800$ shares)

## Sales Portfolio Trend




## Earning Trend



## 2011'H1 Biz Lines Momentum



# Thank You 

## website://www.youngoptics.com

