

**YOUNG**Optics *Everyone's Optics*



# 2011 1H Results Investor Conference

August 12, 2011

# Disclaimer

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Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

# Income Statement(Consolidated)\_YoY

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*Amount: NT\$ Million Except Per Share Data*

	2011H1		2010H1		YoY
<b>Net Sales</b>	<b>3,537</b>	<b>100%</b>	<b>3,547</b>	<b>100%</b>	<b>(0.3%)</b>
Cost of Goods Sold	(2,698)	(76.3%)	(2,670)	(75.3%)	1.0%
<b>Gross Profit</b>	<b>839</b>	<b>23.7%</b>	<b>877</b>	<b>24.7%</b>	<b>(4.3%)</b>
Operating Expenses	(553)	(15.6%)	(508)	(14.3%)	8.9%
<b>Operating Income</b>	<b>286</b>	<b>8.1%</b>	<b>369</b>	<b>10.4%</b>	<b>(22.5%)</b>
Non-operating Income, Net	27	0.8%	23	0.7%	16.9%
<b>Income Before Tax</b>	<b>313</b>	<b>8.9%</b>	<b>392</b>	<b>11.1%</b>	<b>(20.2%)</b>
<b>Net Income</b>	<b>364</b>	<b>10.3%</b>	<b>302</b>	<b>8.5%</b>	<b>20.3%</b>
<b>Basic EPS (NT\$)<sup>(a)</sup></b>	<b>3.19</b>		<b>2.84</b>		
<b>EBITDA</b>	<b>431</b>	<b>12.2%</b>	<b>497</b>	<b>14.0%</b>	<b>(13.3%)</b>

*Prepared by YoungOptics on a consolidated basis*

(a) Basic EPS was calculated based on the total weighted average outstanding shares

# Income Statement(Consolidated)\_QoQ

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*Amount: NT\$ Million Except Per Share Data*

	2Q'11		1Q'11		QoQ	2Q'10		YoY
<b>Net Sales</b>	<b>1,874</b>	<b>100%</b>	<b>1,663</b>	<b>100%</b>	<b>12.7%</b>	<b>1,971</b>	<b>100%</b>	<b>(4.9%)</b>
Cost of Goods Sold	(1,442)	(76.9%)	(1,256)	(75.5%)	14.8%	(1,496)	(75.9%)	(3.6%)
<b>Gross Profit</b>	<b>432</b>	<b>23.1%</b>	<b>407</b>	<b>24.5%</b>	<b>6.2%</b>	<b>475</b>	<b>24.1%</b>	<b>(9.2%)</b>
Operating Expenses	(287)	(15.3%)	(266)	(16.0%)	7.9%	(277)	(14.0%)	3.4%
<b>Operating Income</b>	<b>145</b>	<b>7.7%</b>	<b>141</b>	<b>8.5%</b>	<b>2.9%</b>	<b>198</b>	<b>10.1%</b>	<b>(26.7%)</b>
Non-operating Income, Net	18	1.0%	9	0.5%	85.8%	7	0.3%	155.0%
<b>Income Before Tax</b>	<b>163</b>	<b>8.7%</b>	<b>150</b>	<b>9.0%</b>	<b>8.8%</b>	<b>205</b>	<b>10.4%</b>	<b>(20.5%)</b>
<b>Net Income</b>	<b>257</b>	<b>13.7%</b>	<b>107</b>	<b>6.4%</b>	<b>140.6%</b>	<b>160</b>	<b>8.1%</b>	<b>61.0%</b>
<b>Basic EPS (NT\$)<sup>(a)</sup></b>	<b>2.25</b>		<b>0.94</b>			<b>1.51</b>		
<b>EBITDA</b>	<b>223</b>	<b>11.9%</b>	<b>208</b>	<b>12.5%</b>	<b>7.2%</b>	<b>257</b>	<b>13.0%</b>	<b>(13.3%)</b>

*Prepared by YoungOptics on a consolidated basis*

**(a) Basic EPS was calculated based on the total weighted average outstanding shares of each quarter**

# Balance Sheet Highlight(Consolidated)

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*Amount: NT\$ Million*

	2Q'11	1Q'11	QoQ	2Q'10	YoY
Cash and Cash Equivalents	1,399	1,339	4.4%	1,420	(1.5%)
Notes & Accounts Receivable, Net (including related)	1,515	1,243	21.9%	1,460	3.8%
Inventory	692	808	(14.4%)	721	(4.1%)
Short Term Debt <sup>(a)</sup>	307	109	182.6%	51	502.7%
Equity	3,663	3,856	(5.0%)	2,288	60.1%
Total Assets	5,978	5,642	6.0%	4,489	33.2%
Inventory Turnover (Days) <sup>(b)</sup>	47	47		37	10
Debt to Assets	39%	32%		49%	-10%
Return on Equity <sup>(c)</sup>	27%	11%		27%	0%
Net Worth Per Share (NT\$) <sup>(d)</sup>	32.1	33.8		21.3	10.8

*Prepared by YoungOptics on a consolidated basis*

(a) Short term debt = short term bank loan + current portion of long term loan

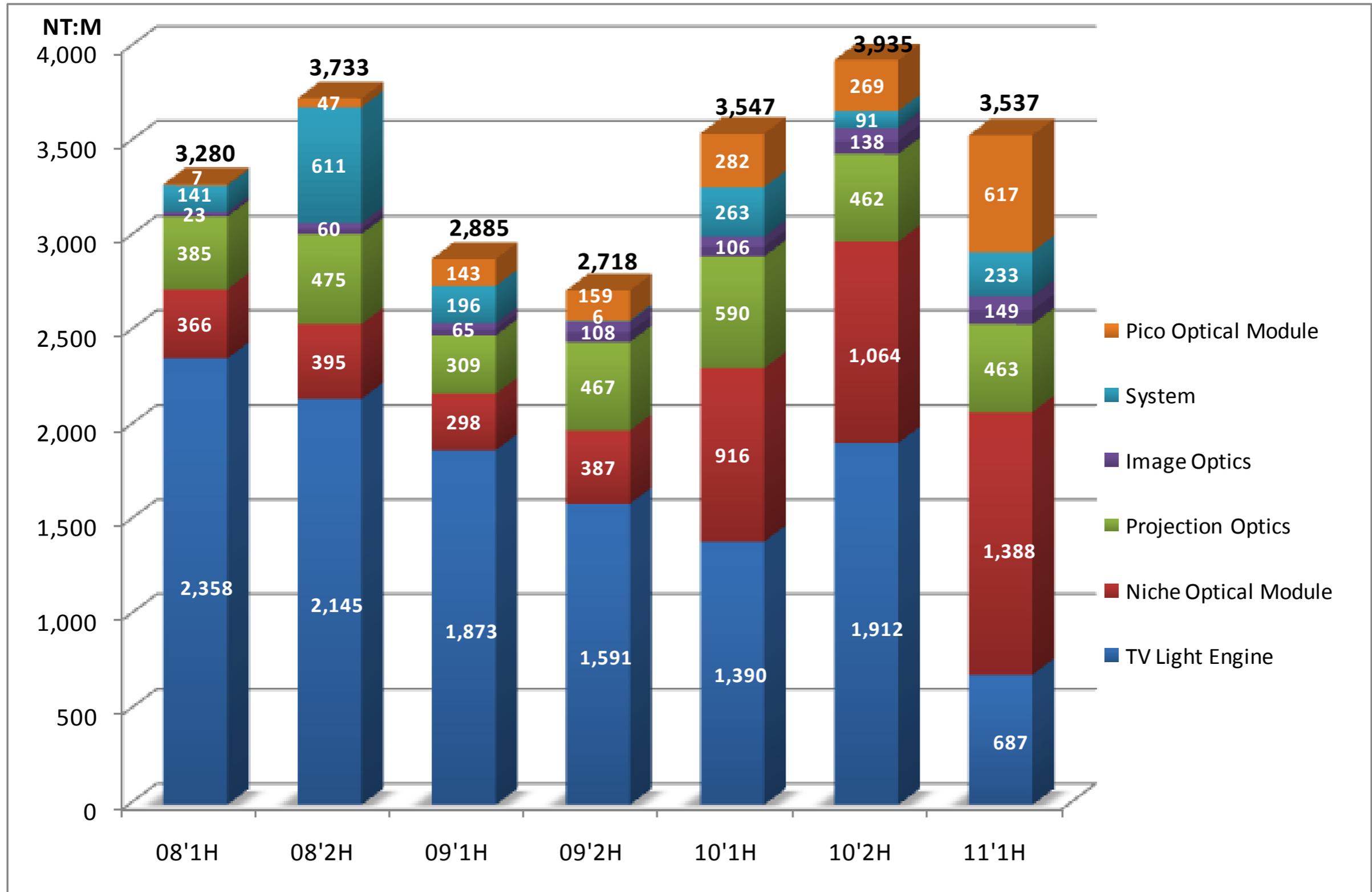
(b) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days

(c) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period

(d) Based on the outstanding shares of the balance sheet date: 2Q'11(114,059,785 shares), 1Q'11(114,059,785 shares), 2Q'10(107,314,785 shares)

# Sales Trend

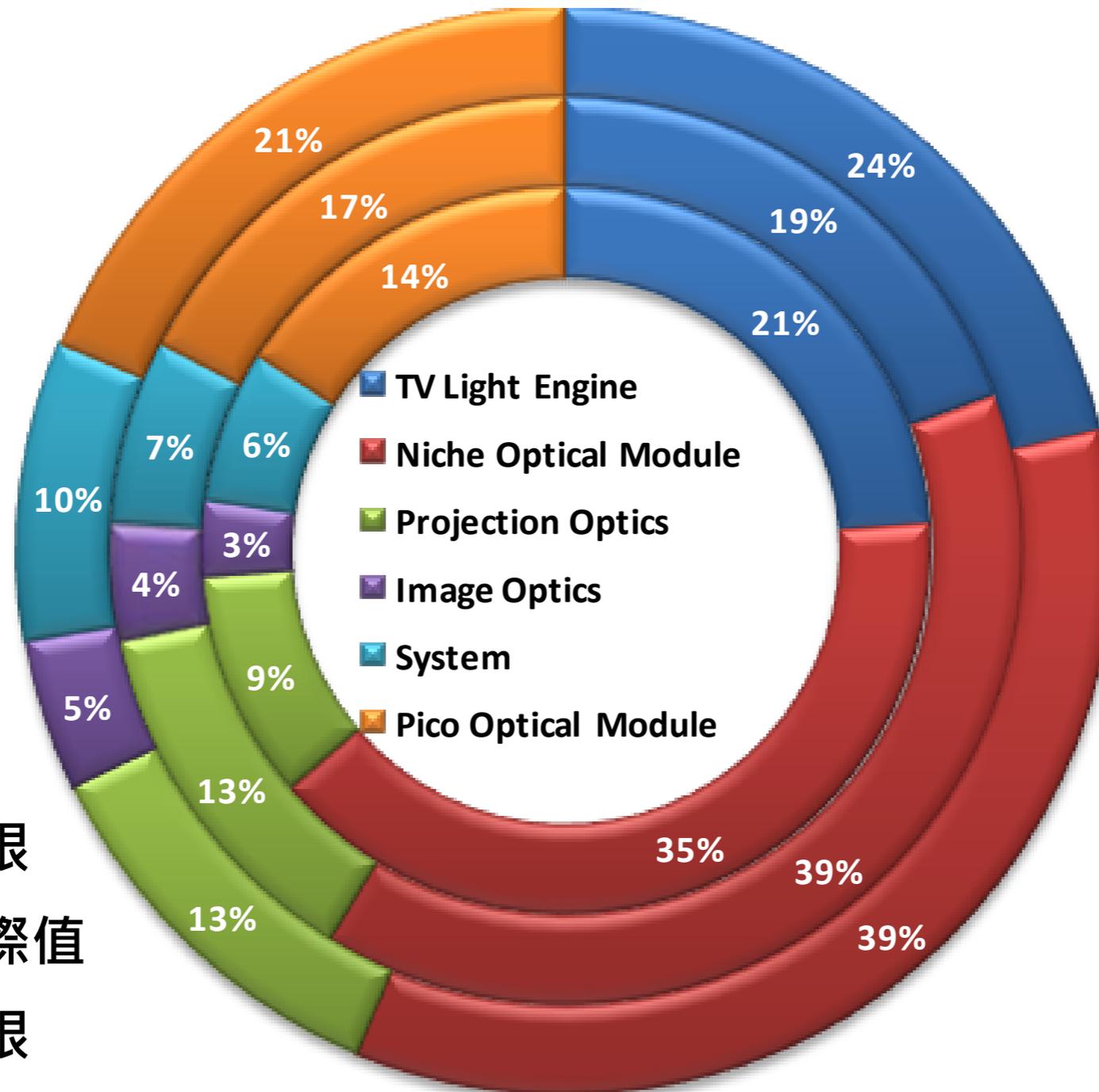
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# 2011'1H Biz Lines Achievement

(Compared with Feb 18,2011 version)

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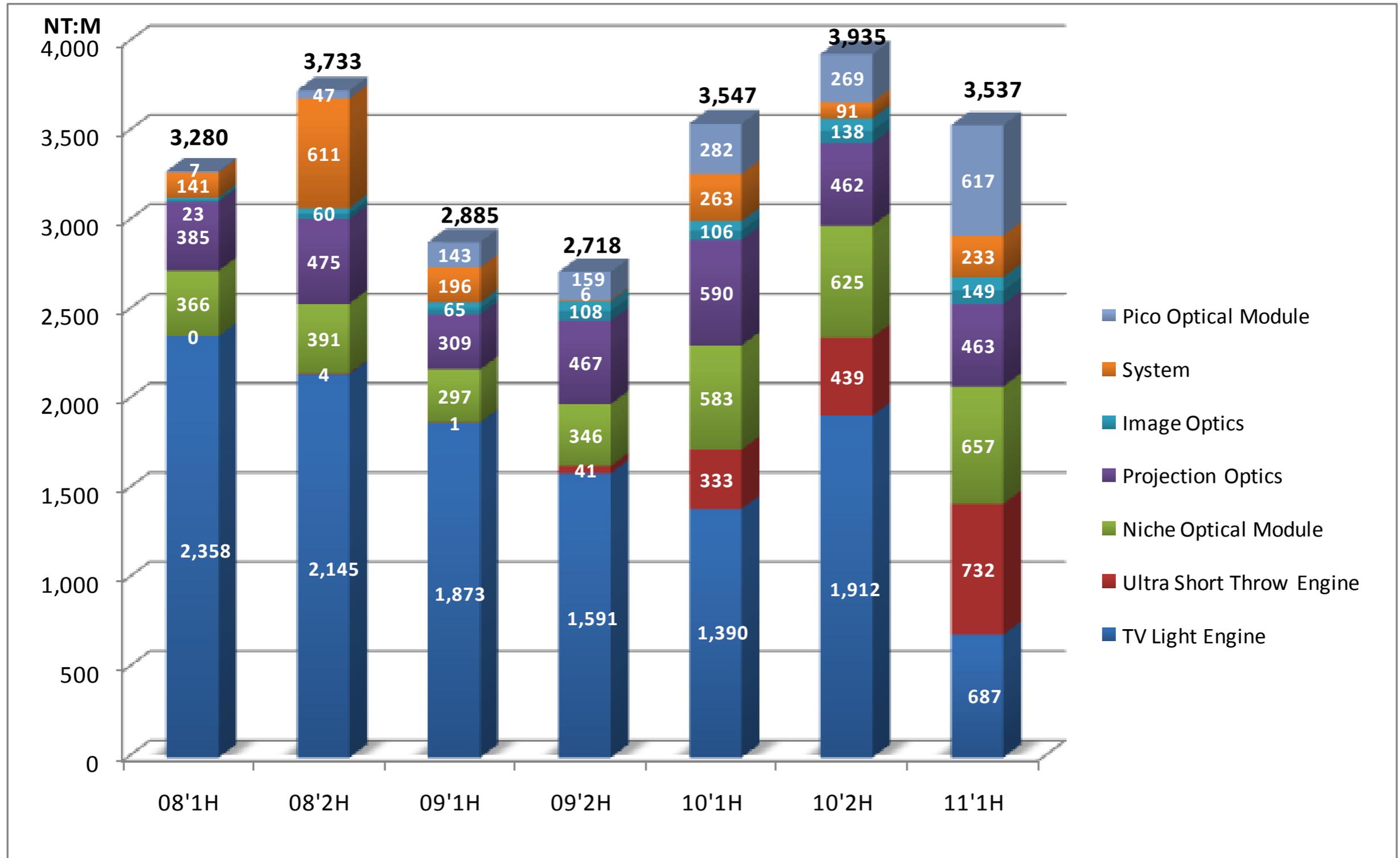
內圈：下限

中圈：實際值

外圈：上限

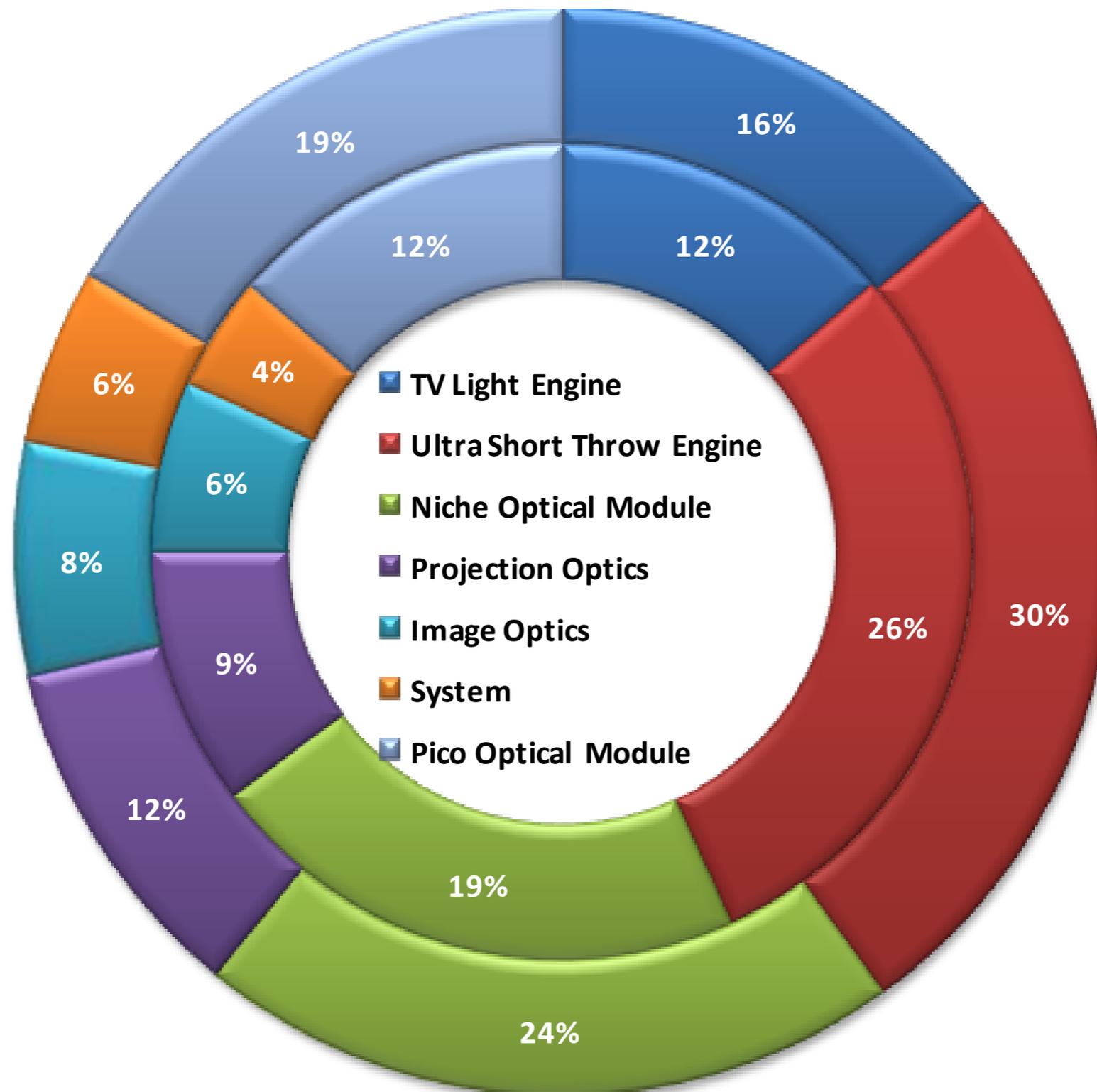
# Sales Trend\_New business UST

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# 2011 2H Biz Lines Momentum

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# Thank You

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