YOUNGOptics Everyone's Optics



2012 Results Investor Conference

February 27, 2013

Disclaimer

Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

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Income Statement(Consolidated)_YoY

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Amount: NT\$ Million Except Per Share Data

	201	2	201	1	YoY
Net Sales	6,781	100%	7,032	100%	(3.6%)
Cost of Goods Sold	(5,029)	(74.1%)	(5,421)	(77.1%)	(7.2%)
Gross Profit	1,752	25.9%	1,611	22.9%	8.8%
Operating Expenses	(1,230)	(18.2%)	(1,138)	(16.2%)	8.1%
Operating Income	522	7.7%	473	6.7%	10.4%
Non-operating Income, Net	54	0.8%	74	1.1%	(27.0%)
Income Before Tax	576	8.5%	547	7.8%	5.3%
Tax Net Income	(142) 434	(2.1%) 6.4%	24 571	0.3% 8.1%	(694.5%) (24.0%)
EBITDA	804	11.9%	777	11.0%	3.5%

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares

Income Statement(Consolidated)_QoQ

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Amount: NT\$ Million Except Per Share Data

	4Q'1	2	3Q'1	2	QoQ	40'	11	YoY
Net Sales	1,827	100%	1,768	100%	3.3%	1,610	100%	13.4%
Cost of Goods Sold	(1,338)	(73.2%)	(1,318)	(74.6%)	1.5%	(1,226)	(76.1%)	9.1%
Gross Profit	489	26.8%	450	25.4%	8.7%	384	23.9%	27.4%
Operating Expenses	(326)	(17.9%)	(312)	(17.6%)	4.7%	(312)	(19.4%)	4.6%
Operating Income	163	8.9%	138	7.8%	18.4%	72	4.5%	125.7%
Non-operating Income, Net	20	1.1%	9	0.5%	120.5%	16	1.0%	25.9%
Income Before Tax	183	10.0%	147	8.3%	24.7%	88	5.5%	107.6%
Net Income	142	7.8%	112	6.3%	27.0%	80	5.0%	77.6%
Basic EPS (NT\$) ^(a)	1.24		0.99			0.71		
EBITDA	248	13.6%	209	11.8%	18.7%	141	8.8%	75.9%

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares of each quarter

Balance Sheet Highlight(Consolidated)

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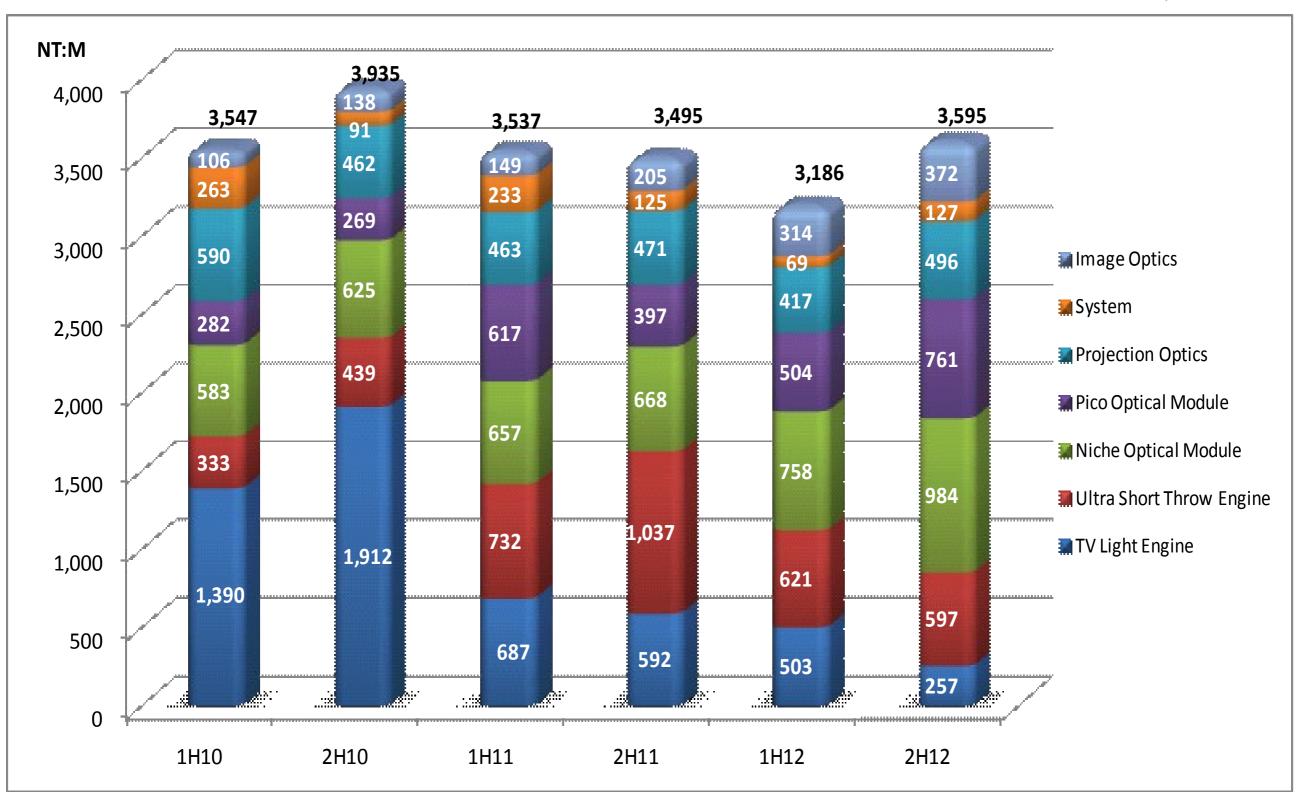
Amount:	NT\$ Mi	llion
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	4Q'12	3Q'12	QoQ	4Q'11
Cash and Cash Equivalents	1,074	1,084	(0.9%)	1,010
Notes & Accounts Receivable, Net	ı •			
(including related)	1,398	1,352	3.4%	1,163
Inventory	676	784	(13.8%)	657
Short Term Debt (a)	618	807	(23.5%)	173
Equity	3,915	3,778	3.6%	3,999
Total Assets	6,029	6,126	(1.6%)	5,492
Inventory Turnover (Days)(b)	50	52		55
Debt to Assets	35%	38%		27%
Return on Equity ^(C)	15%	12%		8%
Net Worth Per Share (NT\$)(d)	34.3	33.1		35.1

Prepared by YoungOptics on a consolidated basis

- (a) Short term debt = short term bank loan + current portion of long term loan
- (b) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days
- (c) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period
- (d) Based on the outstanding shares of the balance sheet date: 4Q'12(114,059,785 shares), 3Q'12(114,059,785 shares), 4Q'11(114,059,785 shares)

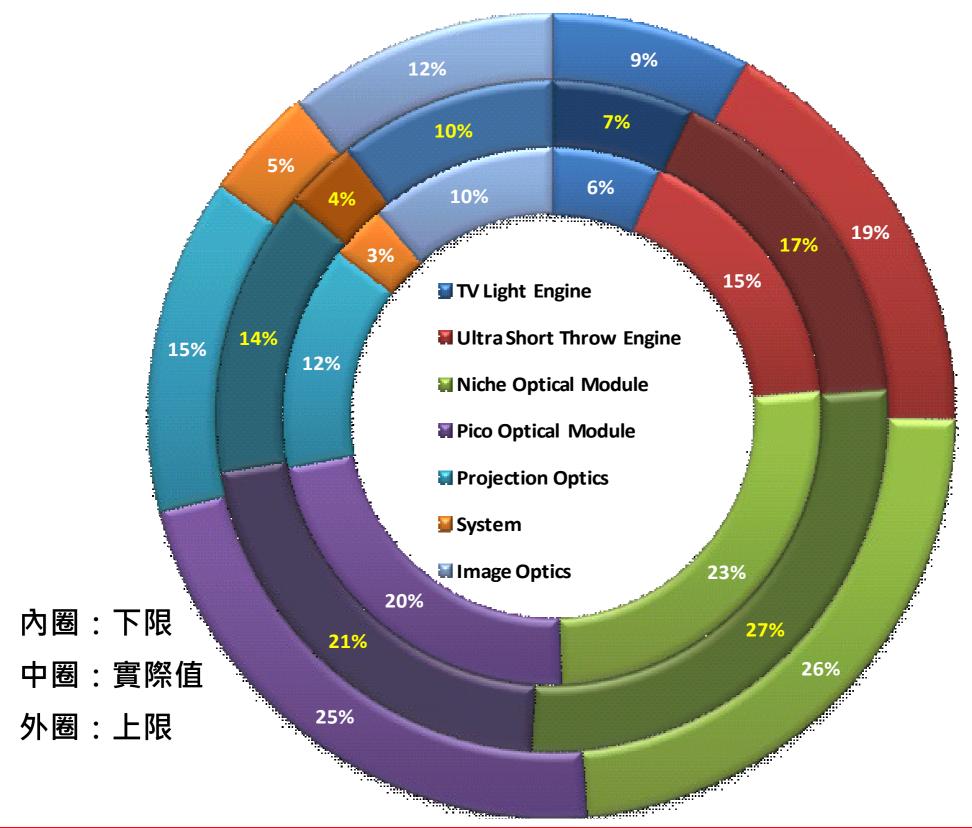
Sales Trend



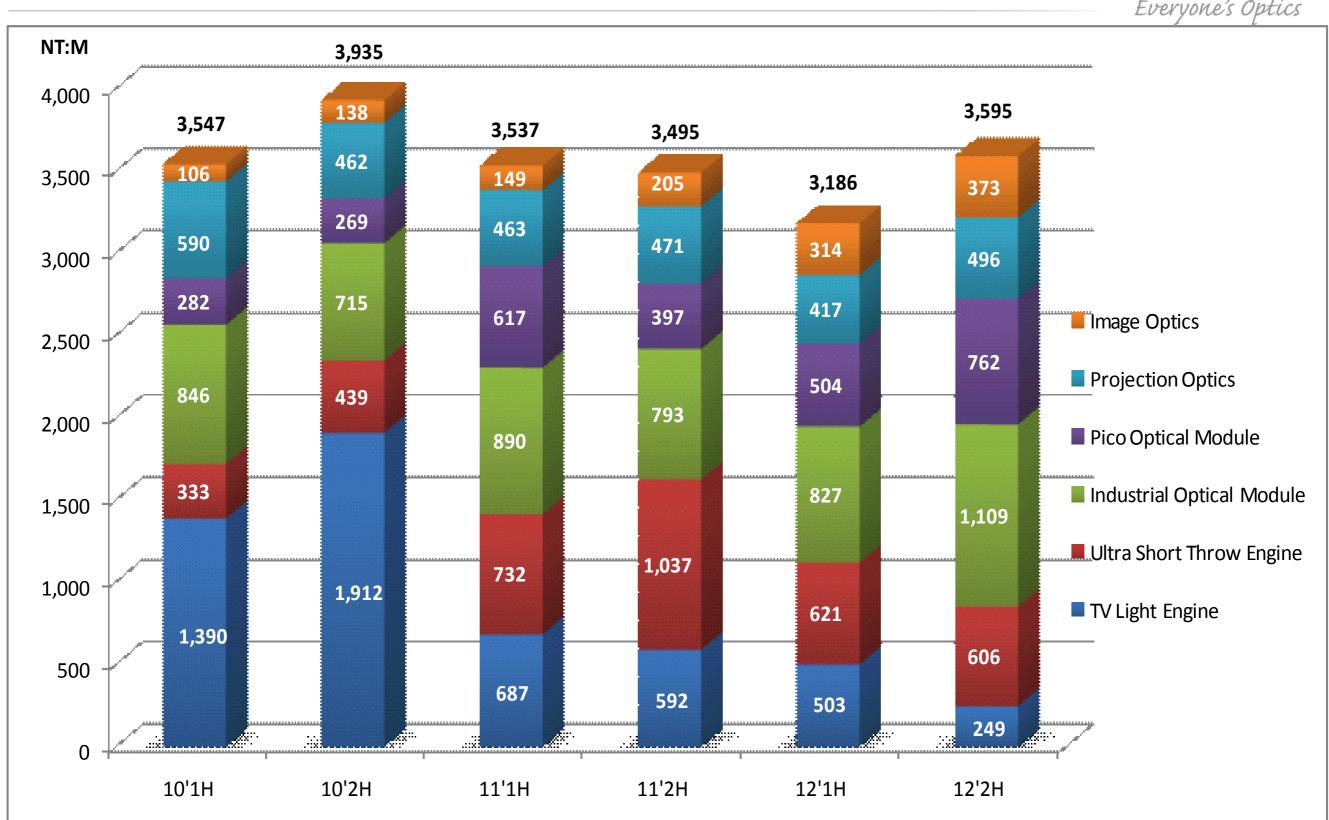
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2012 2H Biz Lines Achievement

(Compared with Aug 22,2012 version)

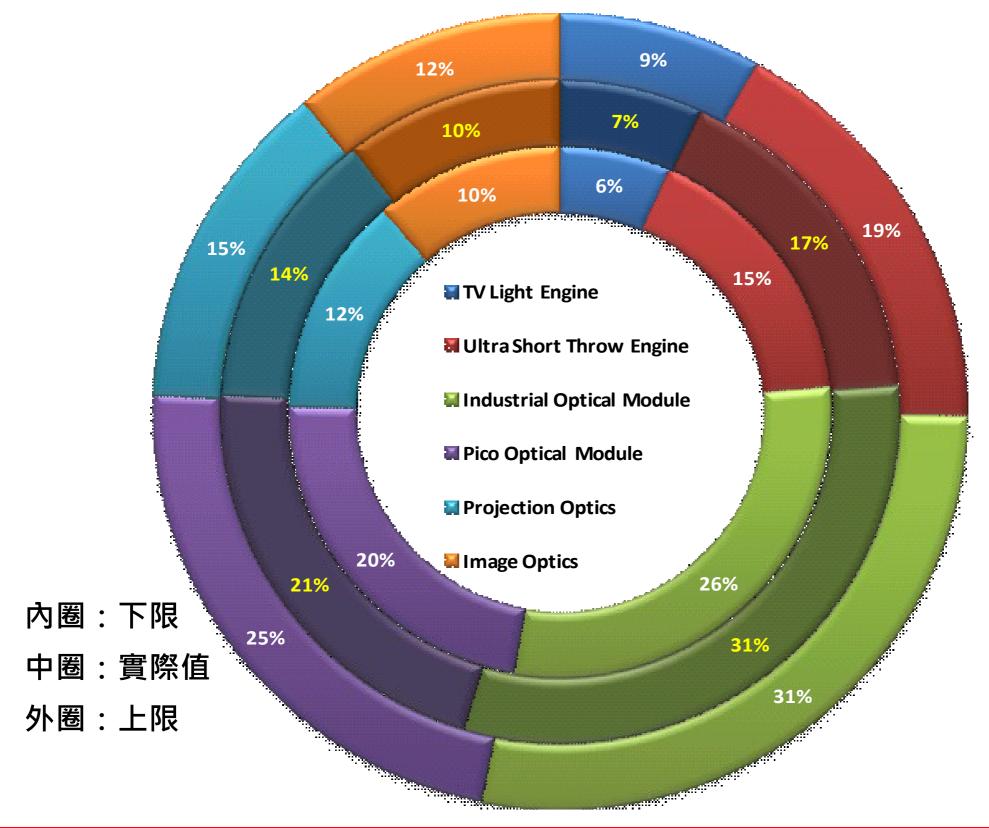


Sales Trend



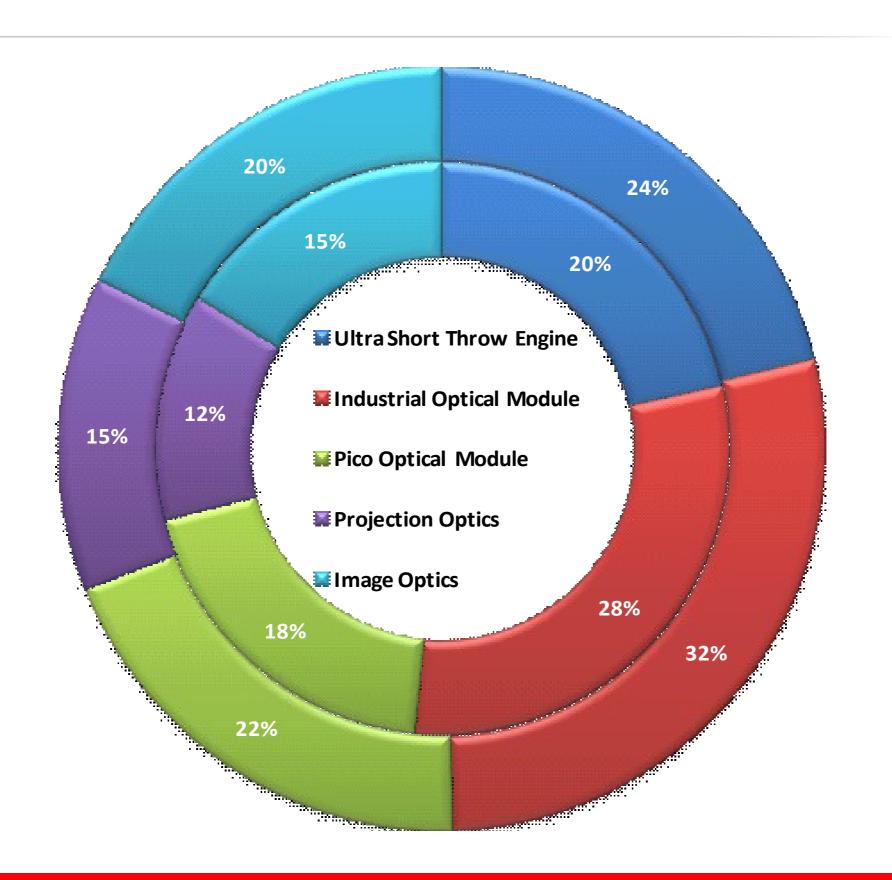
2012 2H Biz Lines Achievement

(Compared with Aug 22,2012 version)



2013 1H Biz Lines Momentum

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Thank You

Web site: //www.youngoptics.com/