

YOUNGOptics *Everyone's Optics*



2013 Results Investor Conference

February 26, 2014

Disclaimer

Everyone's Optics

Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

Income Statement(Consolidated)_QoQ

Everyone's Optics

Amount: NT\$ Million Except Per Share Data

	4Q'13		3Q'13		QoQ	4Q'12		YoY
Net Sales	1,154	100%	1,395	100%	(17.3%)	1,827	100%	(36.8%)
Cost of Goods Sold	(856)	(74.2%)	(1,025)	(73.5%)	(16.6%)	(1,338)	(73.2%)	(36.1%)
Gross Profit	298	25.8%	370	26.5%	(19.4%)	489	26.8%	(39.0%)
Operating Expenses	(286)	(24.8%)	(266)	(19.0%)	7.5%	(325)	(17.8%)	(12.2%)
Operating Income	12	1.0%	104	7.5%	(88.8%)	164	9.0%	(92.9%)
Non-operating Income, Net	21	1.8%	16	1.1%	31.9%	20	1.1%	6.2%
Income Before Tax	33	2.8%	120	8.6%	(72.8%)	184	10.1%	(82.2%)
Net Income	17	1.5%	84	6.0%	(79.8%)	144	7.9%	(88.2%)
Basic EPS (NT\$)^(a)	0.13		0.74			1.26		
EBITDA	98	8.5%	182	13.0%	(45.9%)	249	13.6%	(60.5%)

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares of each quarter

Income Statement(Consolidated)_YoY

Everyone's Optics

Amount: NT\$ Million Except Per Share Data

	2013		2012		YoY
Net Sales	5,259	100%	6,781	100%	(22.4%)
Cost of Goods Sold	(3,904)	(74.2%)	(5,029)	(74.2%)	(22.4%)
Gross Profit	1,355	25.8%	1,752	25.8%	(22.7%)
Operating Expenses	(1,072)	(20.4%)	(1,231)	(18.1%)	(12.9%)
Operating Income	283	5.4%	521	7.7%	(45.7%)
Non-operating Income, Net	68	1.3%	53	0.8%	27.5%
Income Before Tax	351	6.7%	574	8.5%	(38.9%)
Income tax expenses	112	2.2%	141	2.1%	(21.1%)
Net Income	239	4.5%	433	6.4%	(44.8%)
Basic EPS (NT\$)^(a)	2.09		3.79		
EBITDA	605	11.5%	802	11.8%	(24.5%)

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares

Balance Sheet Highlight(Consolidated)

Everyone's Optics

Amount: NT\$ Million

	4Q'13	3Q'13	QoQ	4Q'12
Cash and Cash Equivalents	1,792	1,566	14.4%	1,074
Notes & Accounts Receivable, Net (including related)	766	1,126	(32.0%)	1,405
Inventory	504	442	14.0%	676
Short Term Debt ^(a)	575	705	(18.4%)	618
Equity	3,975	3,921	1.4%	3,860
Total Assets	5,920	5,980	(1.0%)	6,047
Inventory Turnover (Days) ^(b)	50	42		50
Debt to Assets	33%	34%		36%
Return on Equity ^(c)	2%	9%		15%
Net Worth Per Share (NT\$) ^(d)	34.9	34.4		33.8

Prepared by YoungOptics on a consolidated basis

(a) Short term debt = short term bank loan + current portion of long term loan

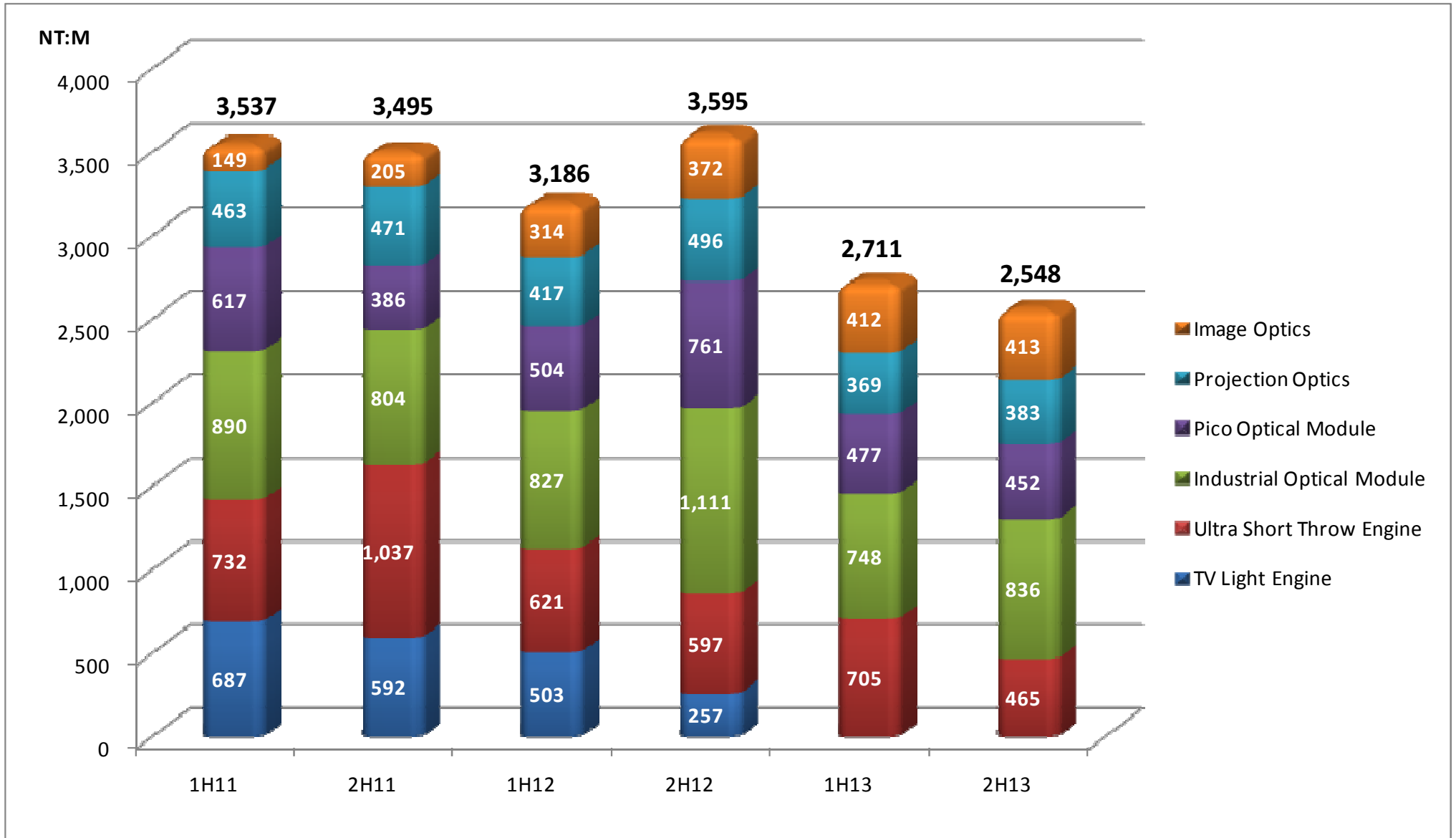
(b) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days

(c) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period

(d) Based on the outstanding shares of the balance sheet date: 4Q'13(114,059,785 shares),3Q'13(114,059,785 shares),4Q'12(114,059,785 shares)

Sales Trend

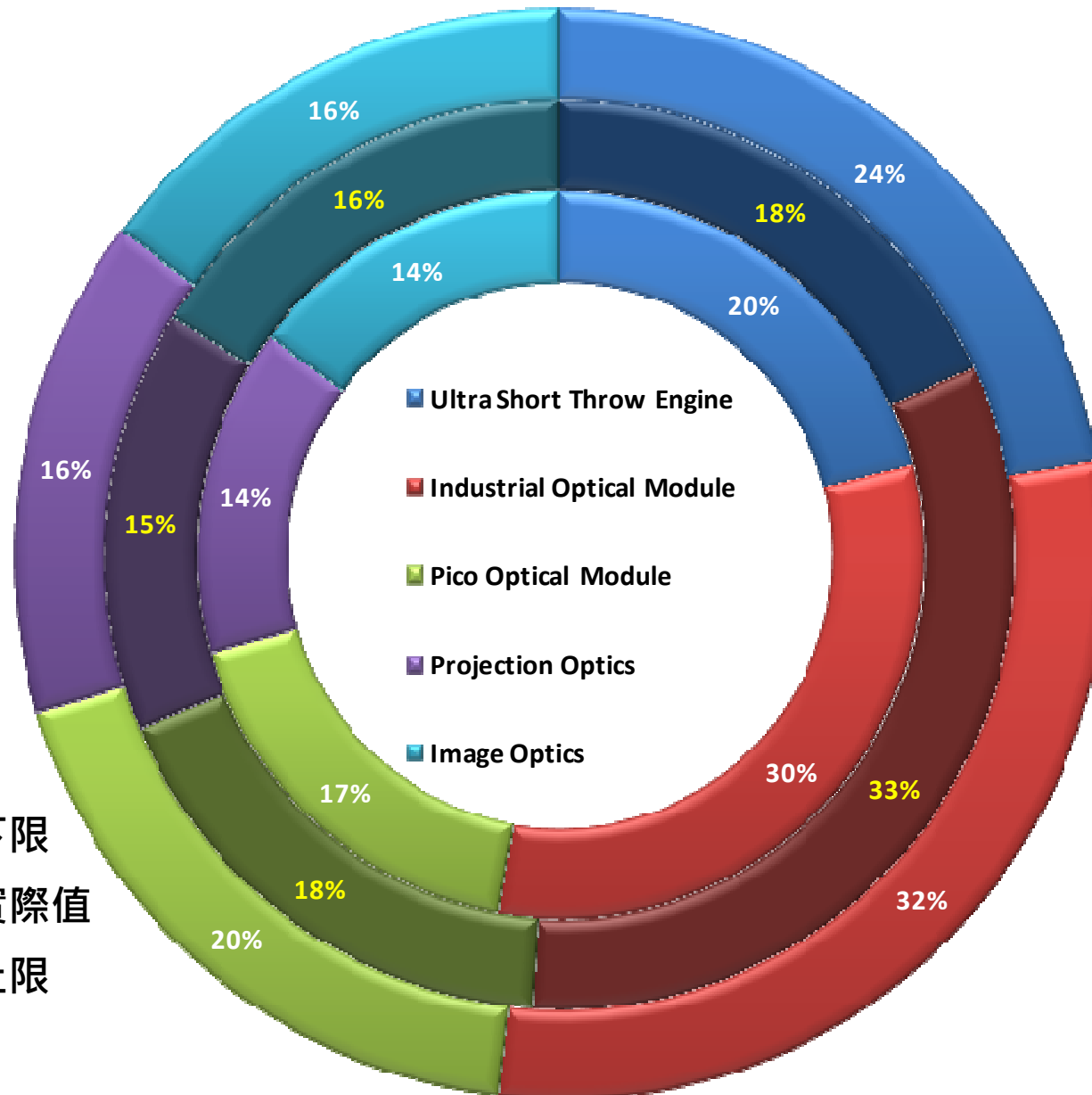
Everyone's Optics



2013 2H Biz Lines Achievement

(Compared with Aug 9, 2013 version)

Everyone's Optics



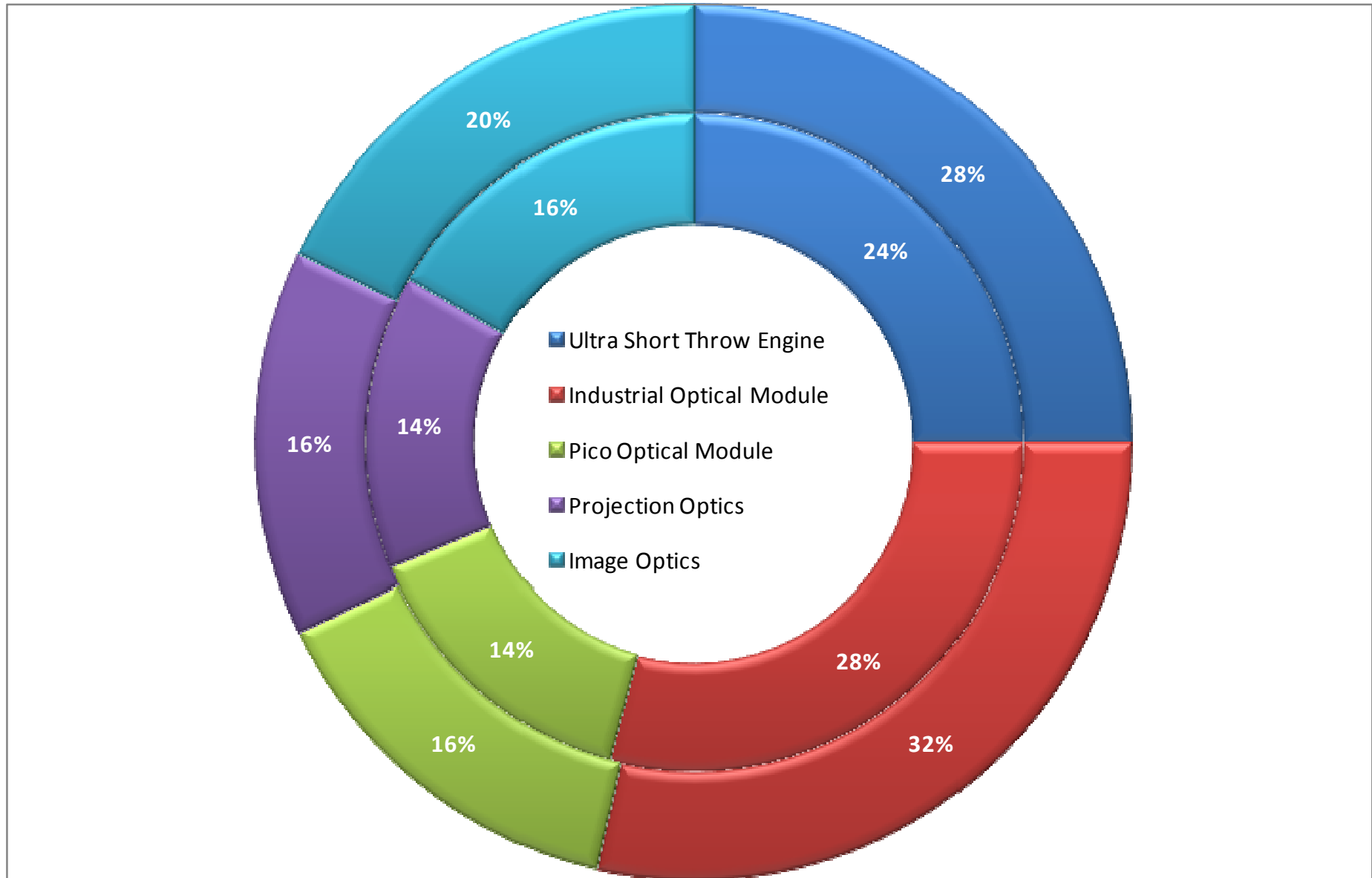
內圈：下限

中圈：實際值

外圈：上限

2014 1H Biz Lines Momentum

Everyone's Optics



Thank You

Web site : [//www.youngoptics.com/](http://www.youngoptics.com/)