YOUNGOptics Everyone's Optics



2016 2H Results Investor Conference

Feb 14, 2017

Disclaimer

Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

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Income Statement(Consolidated)_QoQ

Everyone's Optics

Amount: NT\$ Million Except Per Share Data

	4Q'1	6	30'1	6	QoQ	4Q'	15	YoY
Net Sales	1,171	100%	992	100%	18.1%	1,162	100%	0.8%
Cost of Goods Sold	(956)	(81.6%)	(748)	(75.4%)	27.9%	(848)	(73.0%)	12.8%
Gross Profit	215	18.4%	244	24.6%	(11.9%)	314	27.0%	(31.4%)
Operating Expenses	(255)	(21.8%)	(264)	(26.6%)	(3.3%)	(281)	(24.2%)	(9.3%)
Operating Income	(40)	(3.4%)	(20)	(2.0%)	(95.7%)	33	2.8%	(219.2%)
Non-operating Income, Net	11	1.0%	(2)	(0.2%)	799.8%	9	0.8%	26.8%
Income Before Tax	(29)	(2.4%)	(22)	(2.2%)	(29.6%)	42	3.6%	(167.2%)
Net Income	(27)	(2.3%)	(30)	(3.0%)	7.9%	18	1.6%	(250.8%)
Basic EPS (NT\$) ^(a)	(0.23)		(0.25)			0.16		
EBITDA	30	2.6%	36	3.6%	(16.1%)	105	9.1%	(71.6%)

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares of each quarter

Income Statement(Consolidated)_YoY

Everyone's Optics

Amount: NT\$ Million Except Per Share Data

	2016		201	YoY	
Net Sales	4,116	100%	4,460	100%	(7.7%)
Cost of Goods Sold	(3,245)	(78.8%)	(3,233)	(72.5%)	0.4%
Gross Profit	871	21.2%	1,227	27.5%	(29.0%)
Operating Expenses	(1,056)	(25.7%)	(1,128)	(25.3%)	(6.3%)
Operating Income	(185)	(4.5%)	99	2.2%	(286.9%)
Non-operating Income, Net	20	0.5%	75	1.7%	(73.5%)
Income Before Tax	(165)	(4.0%)	174	3.9%	(194.6%)
Income tax expenses	37	0.9%	46	1.0%	(18.4%)
Net Income	(202)	(4.9%)	128	2.9%	(257.5%)
Basic EPS (NT\$) ^(a)	(1.74)		1.13		
EBITDA	78	1.9%	435	9.7%	(82.0%)

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares

Balance Sheet Highlight(Consolidated)

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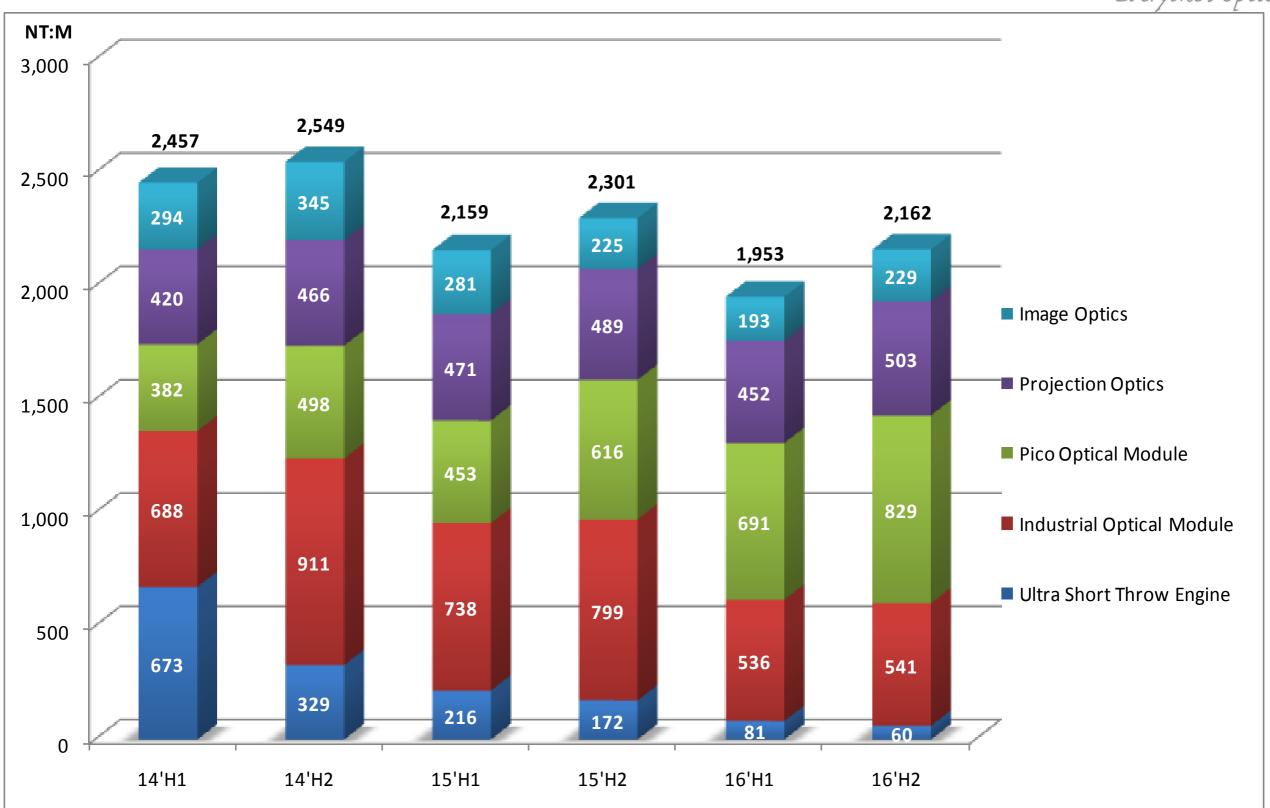
Amount: NT\$ Million				
	4Q'16	3Q'16	QoQ	4Q'15
Cash and Cash Equivalents	1,963	1,677	17.0%	1,755
Notes & Accounts Receivable, Ne	t			
(including related)	652	659	(1.1%)	708
Inventory	509	705	(27.8%)	542
Short Term Debt (a)	972	902	7.7%	500
Equity	3,584	3,624	(1.1%)	4,016
Total Assets	5,532	5,477	1.0%	5,531
Inventory Turnover (Days)(b)	58	83		58
Debt to Assets	35%	34%		27%
Return on Equity ^(C)	(3%)	(3%)		2%
Net Worth Per Share (NT\$)(d)	31.4	31.8		35.2

Prepared by YoungOptics on a consolidated basis

- (a) Short term debt = short term bank loan + current portion of long term loan
- (b) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days
- (c) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period
- (d) Based on the outstanding shares of the balance sheet date: 4Q'16(114,059,785 shares),3Q'16(114,059,785 shares),4Q'15(114,059,785 shares)

Sales Trend

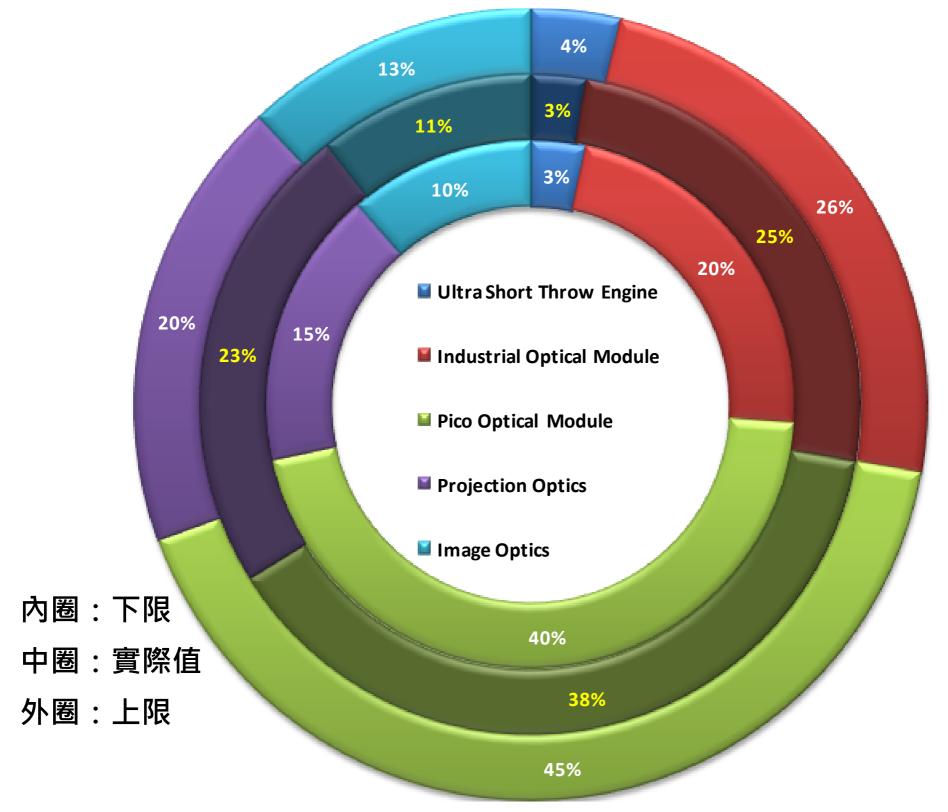
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2016 2H Biz Lines Achievement

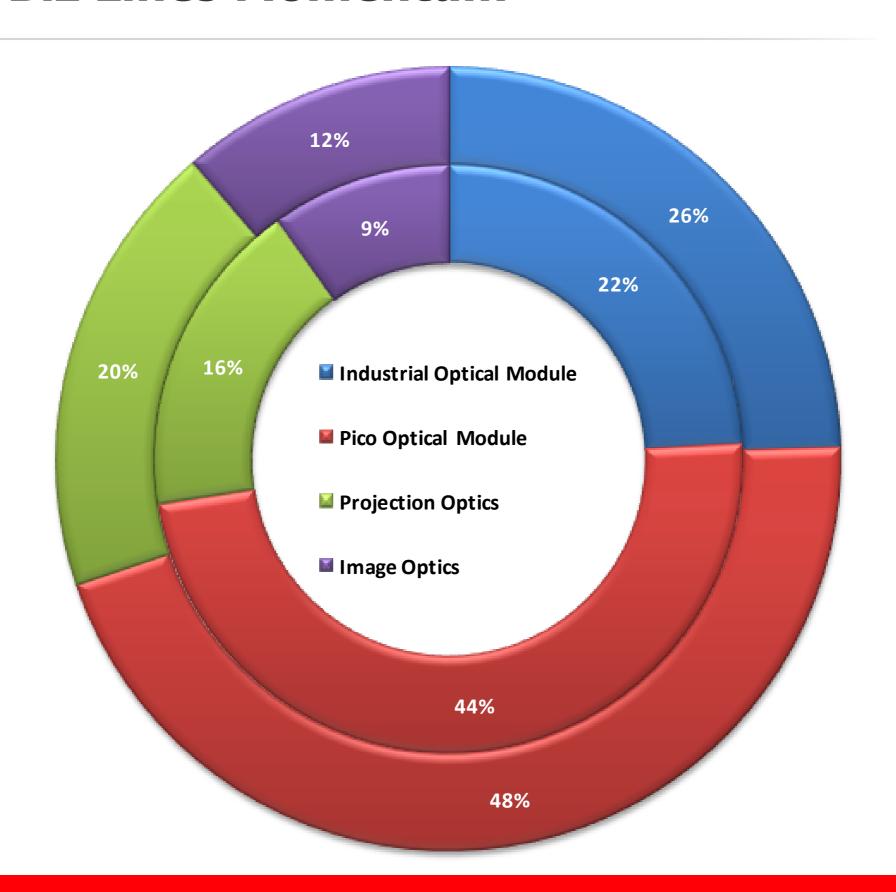
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2017 1H Biz Lines Momentum

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Thank You

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