



# 2017 2H Results Investor Conference

Jan 26, 2018

# Disclaimer

---

*Everyone's Optics*

Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

# Income Statement(Consolidated)\_QoQ

*Everyone's Optics*

*Amount: NT\$ Million Except Per Share Data*

	4Q'17		3Q'17		QoQ	4Q'16		YoY
<b>Net Sales</b>	<b>1,369</b>	<b>100%</b>	<b>1,191</b>	<b>100%</b>	<b>15.0%</b>	<b>1,171</b>	<b>100%</b>	<b>16.9%</b>
Cost of Goods Sold	(1,113)	(81.3%)	(981)	(82.4%)	13.5%	(956)	(81.6%)	16.4%
<b>Gross Profit</b>	<b>256</b>	<b>18.7%</b>	<b>210</b>	<b>17.6%</b>	<b>22.3%</b>	<b>215</b>	<b>18.4%</b>	<b>19.2%</b>
Operating Expenses	(241)	(17.6%)	(249)	(20.9%)	(3.4%)	(255)	(21.8%)	(5.7%)
<b>Operating Income</b>	<b>15</b>	<b>1.1%</b>	<b>(39)</b>	<b>(3.3%)</b>	<b>137.8%</b>	<b>(40)</b>	<b>(3.4%)</b>	<b>137.3%</b>
Non-operating Income, Net	(5)	(0.4%)	6	0.5%	(177.0%)	11	1.0%	(142.3%)
<b>Income Before Tax</b>	<b>10</b>	<b>0.7%</b>	<b>(33)</b>	<b>(2.8%)</b>	<b>130.4%</b>	<b>(29)</b>	<b>(2.4%)</b>	<b>135.3%</b>
<b>Net Income</b>	<b>2</b>	<b>0.1%</b>	<b>(38)</b>	<b>(3.2%)</b>	<b>104.9%</b>	<b>(27)</b>	<b>(2.3%)</b>	<b>106.8%</b>
<b>Basic EPS (NT\$)<sup>(a)</sup></b>	<b>0.00</b>		<b>(0.34)</b>			<b>(0.23)</b>		
<b>EBITDA</b>	<b>71</b>	<b>5.2%</b>	<b>28</b>	<b>2.3%</b>	<b>154.0%</b>	<b>30</b>	<b>2.6%</b>	<b>137.3%</b>

*Prepared by YoungOptics on a consolidated basis*

(a) Basic EPS was calculated based on the total weighted average outstanding shares of each quarter

# Income Statement(Consolidated)\_YoY

*Everyone's Optics*

*Amount: NT\$ Million Except Per Share Data*

	2017		2016		YoY
<b>Net Sales</b>	<b>4,455</b>	<b>100%</b>	<b>4,116</b>	<b>100%</b>	<b>8.2%</b>
Cost of Goods Sold	(3,642)	(81.8%)	(3,245)	(78.8%)	12.2%
<b>Gross Profit</b>	<b>813</b>	<b>18.2%</b>	<b>871</b>	<b>21.2%</b>	<b>(6.6%)</b>
Operating Expenses	(949)	(21.3%)	(1,056)	(25.7%)	(10.2%)
<b>Operating Income</b>	<b>(136)</b>	<b>(3.1%)</b>	<b>(185)</b>	<b>(4.5%)</b>	<b>26.5%</b>
Non-operating Income, Net	2	0.1%	20	0.5%	(90.6%)
<b>Income Before Tax</b>	<b>(134)</b>	<b>(3.0%)</b>	<b>(165)</b>	<b>(4.0%)</b>	<b>18.8%</b>
Income tax expenses	(14)	(0.3%)	(37)	(0.9%)	61.8%
<b>Net Income</b>	<b>(148)</b>	<b>(3.3%)</b>	<b>(202)</b>	<b>(4.9%)</b>	<b>26.7%</b>
<b>Basic EPS (NT\$)<sup>(a)</sup></b>	<b>(1.31)</b>		<b>(1.74)</b>		
<b>EBITDA</b>	<b>108</b>	<b>2.4%</b>	<b>78</b>	<b>1.9%</b>	<b>37.9%</b>

*Prepared by YoungOptics on a consolidated basis*

(a) Basic EPS was calculated based on the total weighted average outstanding shares

# Balance Sheet Highlight(Consolidated)

*Everyone's Optics*

*Amount: NT\$ Million*

	4Q'17	3Q'17	QoQ	4Q'16
Cash and Cash Equivalents	1,538	1,480	3.9%	1,963
Notes & Accounts Receivable, Net (including related)	674	684	(1.4%)	652
Inventory	767	829	(7.5%)	509
Short Term Debt <sup>(a)</sup>	406	375	8.0%	974
Long Term Debt	451	493	(8.3%)	28
Equity	3,377	3,372	0.2%	3,584
Total Assets	5,382	5,363	0.4%	5,532
Inventory Turnover (Days) <sup>(b)</sup>	65	68		58
Debt to Assets	37%	37%		35%
Return on Equity <sup>(c)</sup>	0.2%	(4%)		(3%)
Net Worth Per Share (NT\$) <sup>(d)</sup>	29.6	29.6		31.4

*Prepared by YoungOptics on a consolidated basis*

(a) Short term debt = short term bank loan + current portion of long term loan

(b) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days

(c) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period

(d) Based on the outstanding shares of the balance sheet date: 4Q'17(114,059,785 shares),3Q'17(114,059,785 shares),4Q'16(114,059,785 shares)

# Sales Trend

*Everyone's Optics*

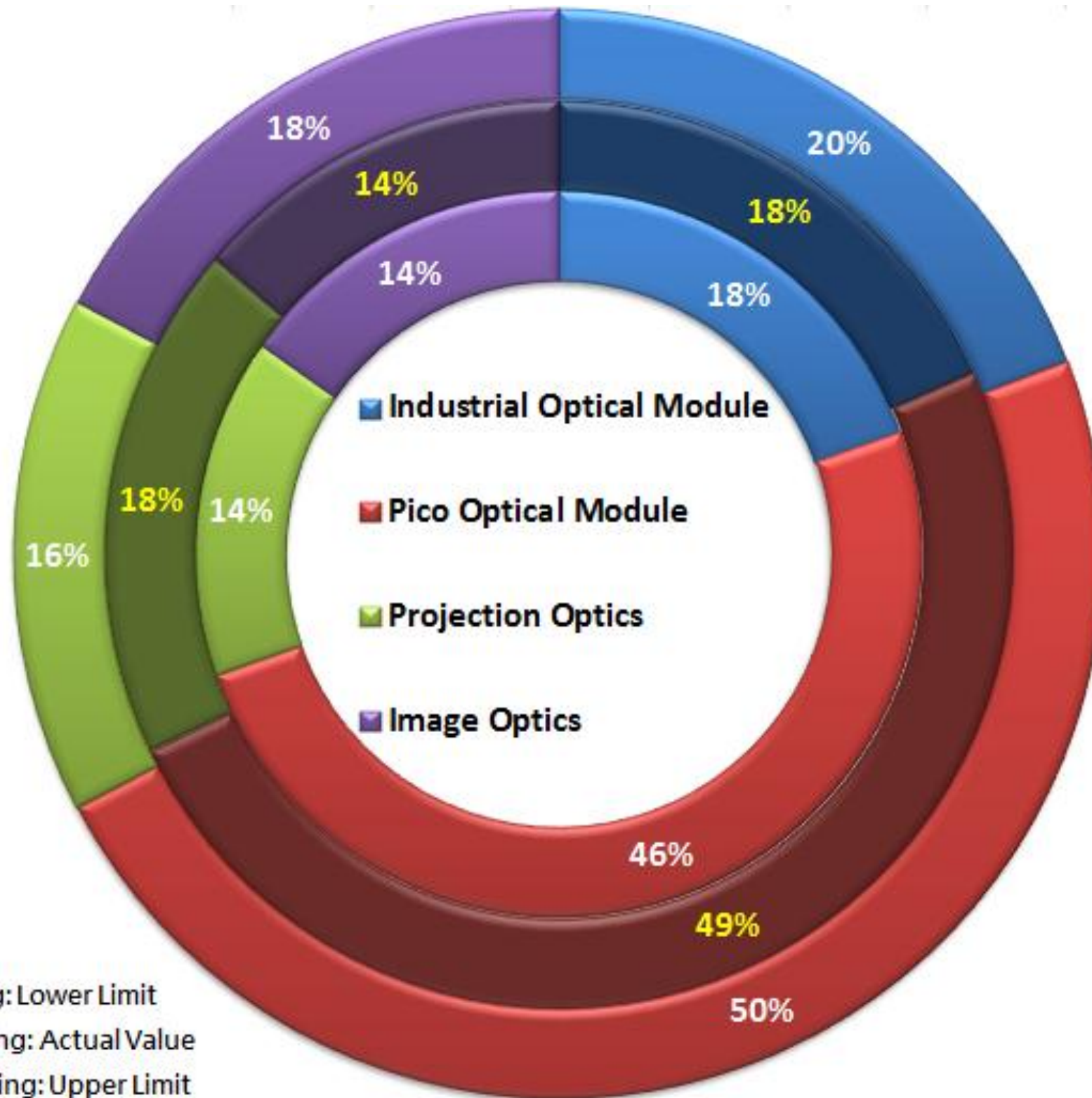




# 2017 2H Biz Lines Achievement

(Compared with Jul. 25, 2017 version)

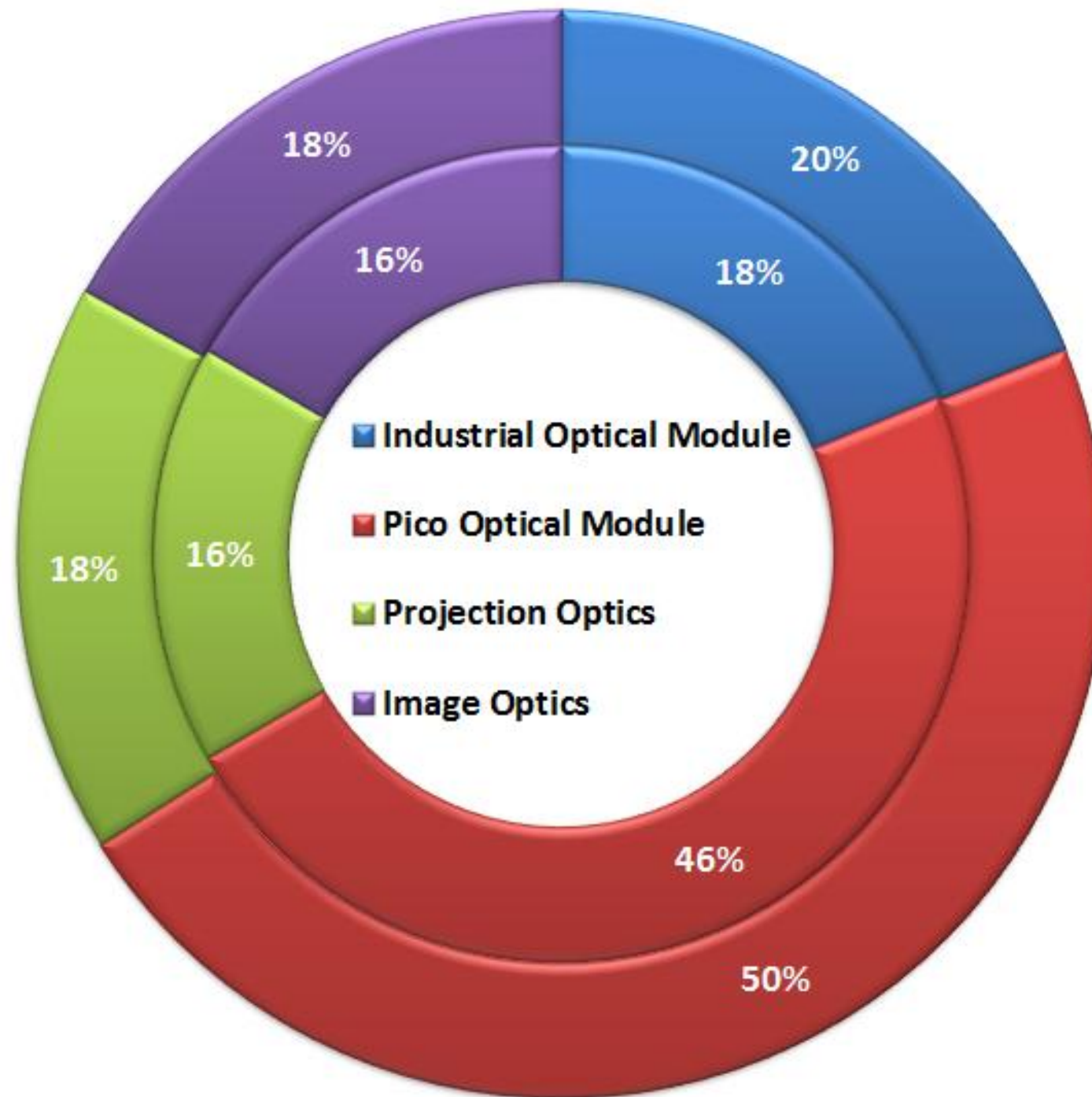
*Everyone's Optics*



The Inner Ring: Lower Limit  
The Middle Ring: Actual Value  
The Outer Ring: Upper Limit

# 2018 1H Biz Lines Momentum

*Everyone's Optics*





# Thank You

Web site : [//www.youngoptics.com/](http://www.youngoptics.com/)