# YOUNGOptics Everyone's Optics



## **2019 1H Results Investor Conference**

Jul 26, 2019

Everyone's Optics

### **Disclaimer**

Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

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### **Income Statement**(Consolidated)

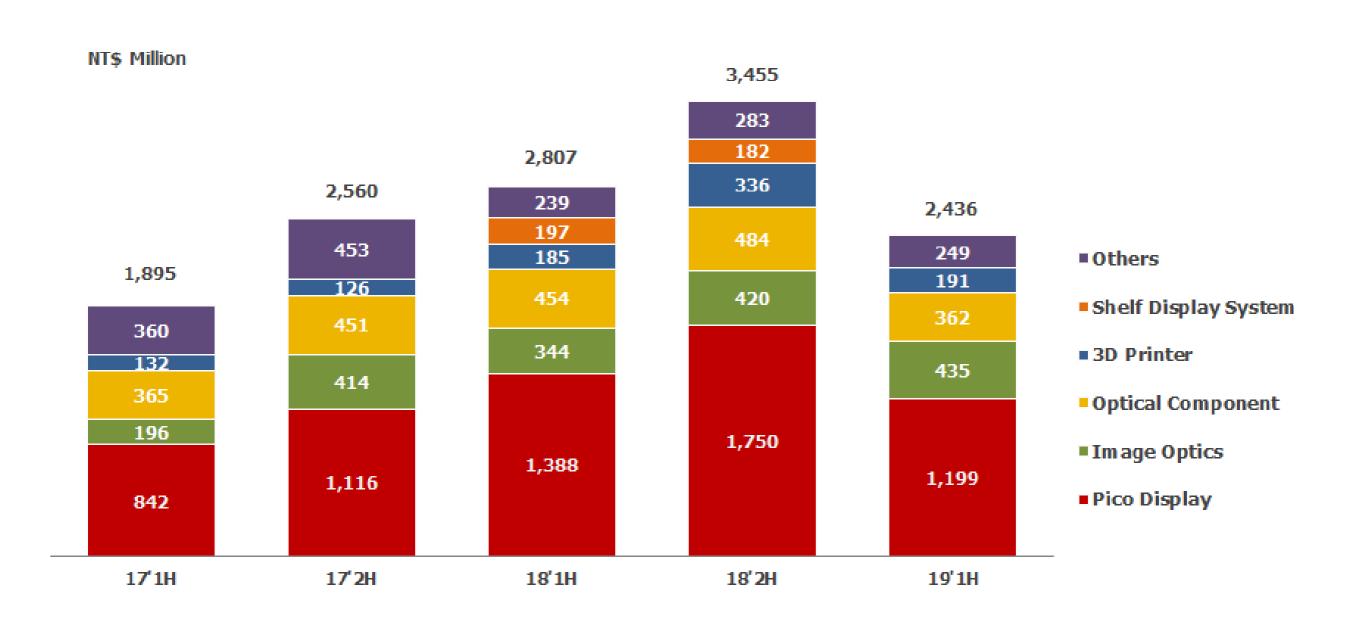
Amount: NT\$ Million Except Per Share Data

	2019 1	lH .	2018	1H	YoY
Net Sales	2,436	100%	2,807	100%	(13.2%)
Cost of Goods Sold	(1,935)	(79.4%)	(2,255)	(80.3%)	(14.2%)
Gross Profit	501	20.6%	552	19.7%	(9.2%)
Operating Expenses	(486)	(20.0%)	(508)	(18.1%)	(4.3%)
Operating Income	15	0.6%	44	1.6%	(65.9%)
Non-operating Income, Net	16	0.7%	38	1.3%	(57.9%)
Income Before Tax	31	1.3%	82	2.9%	(62.2%)
Net Income	38	1.6%	58	2.1%	(34.5%)
Shareholders of the Parent Company	38		58		(34.5%)
Non-Controlling Interests	0		0		66.2%
Basic EPS (NT\$)(a)	0.33		0.50		(34.0%)
EBITDA	195	8.0%	203	7.2%	(3.9%)

#### Prepared by YoungOptics on a consolidated basis

- (a) Basic EPS was calculated based on the total weighted average outstanding shares(114,059,785 shares in 2019 1H and 2018 1H)
- (b) Total net sales in 2019 1H slightly grow than 2018 1H if revenues include key components provided by clients.

### **Revenue Trend**



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## **Balance Sheet Highlight(Consolidated)**

Amount: NT\$ Million Except Net Worth Per Share

	2019.6.30	2018.12.31	2018.6.30	<b>A</b>
Cash and Cash Equivalents	1,305	1,287	1,742	(437)
Notes & Accounts Receivable, Net (including related)	1,015	902	918	97
Inventory	697	874	<b>795</b>	(98)
Short Term Debt (a)	704	648	585	119
Long Term Debt	205	287	369	(164)
Equity	3,532	3,531	3,460	<b>72</b>
Total Assets	6,280	5,701	5,992	288
Net Worth Per Share (NT\$) <sup>(b)</sup>	31	31	30	0

	2019 1H	2018	2018 1H
Inventory Turnover (Days) <sup>(c)</sup>	74	60	63
Debt to Assets	44%	38%	42%
Return on Equity <sup>(d)</sup>	2%	5%	3%

Prepared by YoungOptics on a consolidated basis

- (a) Short term debt = short term bank loan + current portion of long term loan
- (b) Based on the outstanding shares of the balance sheet date: (114,059,785 shares in 2019.6.30 , 2018.12.31 and 2018.6.30)
- (c) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days
- (d) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period

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