YOUNG Optics Everyone's Optics



2019 2H Results Investor Conference

Feb 14, 2020

Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

Strictly Confidential

Income Statement(Consolidated)_HoH

Everyone's Optics

Amount: NT\$ Million Except Per Share Data

	2019 2	ΣH	2019	1H	HoH	2018	2H	YoY
Net Sales	2,384	100%	2,436	100%	(2.1%)	3,455	100%	(31.0%)
Cost of Goods Sold	(1,856)	(77.9%)	(1,935)	(79.4%)	(4.1%)	(2,752)	(79.7%)	(32.6%)
Gross Profit	528	22.1%	501	20.6%	5.4%	703	20.3%	(24.9%)
Operating Expenses	(551)	(23.1%)	(486)	(20.0%)	13.4%	(580)	(16.7%)	(5.0%)
Operating Income	(23)	(1.0%)	15	0.6%	(253.3%)	123	3.6%	(118.7%)
Non-operating Income, Net	(3)	(0.1%)	16	0.7%	(118.8%)	39	1.1%	(107.7%)
Income Before Tax	(26)	(1.1%)	31	1.3%	(183.9%)	162	4.7%	(116.0%)
Net Income	(33)	(1.4%)	38	1.6%	(186.8%)	122	3.5%	(127.0%)
Shareholders of the Parent Company	(34)		38		(189.5%)	121		(128.1%)
Non-Controlling Interests	0		0		35.8%	1		(22.3%)
Basic EPS (NT\$)(a)	(0.29)		0.33		(187.9%)	1.07		(127.1%)
EBITDA	145	6.1%	195	8.0%	(25.6%)	290	8.4%	(50.0%)

Prepared by YoungOptics on a consolidated basis

3

⁽a) Basic EPS was calculated based on the total weighted average outstanding shares(114,059,785 shares in 2019 2H, 2019 1H and 2018 2H)

Income Statement(Consolidated)_YoY

Everyone's Optics

Amount: NT\$ Million Except Per Share Data

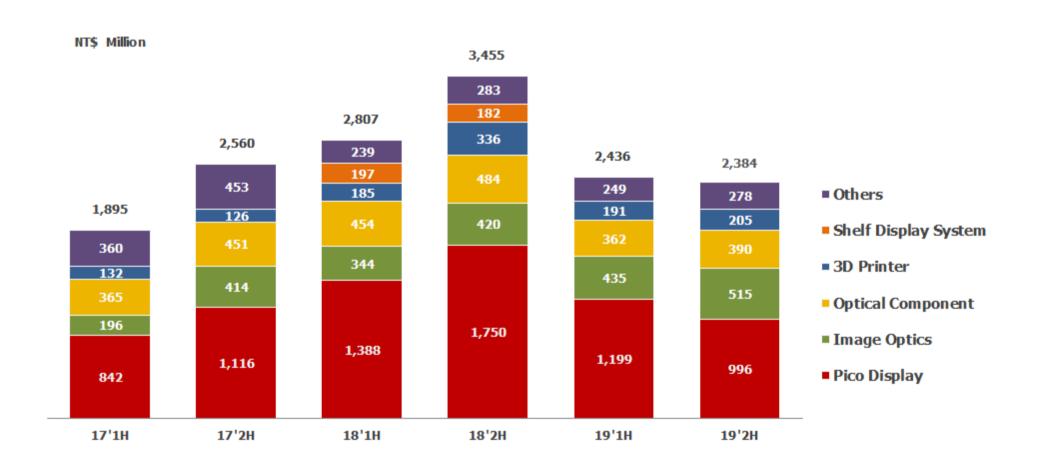
	2019		2018		YoY
Net Sales	4,820	100%	6,262	100%	(23.0%)
Cost of Goods Sold	(3,791)	(78.7%)	(5,007)	(80.0%)	(24.3%)
Gross Profit	1,029	21.3%	1,255	20.0%	(18.0%)
Operating Expenses	(1,037)	(21.5%)	(1,088)	(17.3%)	(4.7%)
Operating Income	(8)	(0.2%)	167	2.7%	(104.8%)
Non-operating Income, Net	13	0.3%	77	1.2%	(83.1%)
Income Before Tax	5	0.1%	244	3.9%	(98.0%)
Net Income	5	0.1%	180	2.9%	(97.2%)
Shareholders of the Parent Company	4		179		(97.8%)
Non-Controlling Interests	1		1		_
Basic EPS (NT\$)(a)	0.04		1.57		(97.5%)
EBITDA	340	7.1%	494	7.9%	(31.2%)

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares(114,059,785 shares in 2019 and 2018)

4

Revenue Trend



Strictly Confidential 5

Balance Sheet Highlight(Consolidated)

Everyone's Optics

Amount: NT\$ Million Except Net Worth Per Share

	2019.12.31	2019.6.30	2018.12.31	A
Cash and Cash Equivalents	1,267	1,305	1,287	(20)
Notes & Accounts Receivable, Net (including related)	1,000	1,015	902	98
Inventory	571	697	874	(303)
Property, plant and equipment	2,381	2,230	2,127	254
Short Term Debt ^(a)	827	704	648	179
Long Term Debt	183	205	287	(104)
Equity	3,413	3,532	3,531	(118)
Total Assets	6,184	6,280	5,701	483
Net Worth Per Share (NT\$) ^(b)	30	31	31	(1)

	2019	2019 1H	2018
Inventory Turnover (Days) ^(c)	70	74	60
Debt to Assets	45%	44%	38%
Return on Equity ^(d)	0%	2%	5%

Prepared by YoungOptics on a consolidated basis

- (a) Short term debt = short term bank loan + current portion of long term loan
- (b) Based on the outstanding shares of the balance sheet date: (114,059,785 shares in 2019.12.31, 2019.6.30 and 2018.12.31)
- (c) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days
- (d) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period

www.youngoptics.com