

**YOUNG**Optics *Everyone's Optics*



# 2020 1H Results Investor Conference

Jul 27, 2020

# Disclaimer

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Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

# Income Statement(Consolidated)

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Amount: NT\$ Million Except Per Share Data

	2020 Q2		2019 Q2		YoY	2020 Q1		QoQ
<b>Net Sales</b>	<b>1,062</b>	<b>100%</b>	<b>1,179</b>	<b>100%</b>	<b>(9.9%)</b>	<b>697</b>	<b>100%</b>	<b>52.4%</b>
Cost of Goods Sold	(859)	(80.9%)	(910)	(77.2%)	5.6%	(586)	(84.1%)	(46.6%)
<b>Gross Profit</b>	<b>203</b>	<b>19.1%</b>	<b>269</b>	<b>22.8%</b>	<b>(24.5%)</b>	<b>111</b>	<b>15.9%</b>	<b>82.9%</b>
Operating Expenses	(240)	(22.6%)	(259)	(22.0%)	7.3%	(215)	(30.8%)	(11.6%)
<b>Operating (Loss) Income</b>	<b>(37)</b>	<b>(3.5%)</b>	<b>10</b>	<b>0.8%</b>	<b>(470.0%)</b>	<b>(104)</b>	<b>(14.9%)</b>	<b>64.4%</b>
Non-operating Income, Net	(0)	(0.0%)	15	1.3%	(102.7%)	12	1.7%	(103.3%)
<b>Income Before Tax</b>	<b>(37)</b>	<b>(3.5%)</b>	<b>25</b>	<b>2.1%</b>	<b>(248.0%)</b>	<b>(92)</b>	<b>(13.2%)</b>	<b>59.8%</b>
<b>Net (Loss) Income</b>	<b>(36)</b>	<b>(3.4%)</b>	<b>33</b>	<b>2.8%</b>	<b>(209.1%)</b>	<b>(85)</b>	<b>(12.2%)</b>	<b>57.6%</b>
Shareholders of the Parent Company	(36)		32		(212.5%)	(85)		57.6%
Non-Controlling Interests	(0)		1		(114.6%)	(0)		-
<b>Basic EPS (NT\$)<sup>(a)</sup></b>	<b>(0.31)</b>		<b>0.28</b>		<b>(210.7%)</b>	<b>(0.75)</b>		<b>58.7%</b>
<b>EBITDA</b>	<b>53</b>	<b>5.0%</b>	<b>107</b>	<b>9.1%</b>	<b>(50.5%)</b>	<b>(2)</b>	<b>(0.3%)</b>	<b>2,750.0%</b>

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares(114,059,785 shares in 2020 Q2 , 2020 Q1 and 2019 Q2)

# Income Statement(Consolidated)

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Amount: NT\$ Million Except Per Share Data

	2020 1H		2019 1H		YoY
<b>Net Sales</b>	<b>1,759</b>	<b>100%</b>	<b>2,436</b>	<b>100%</b>	<b>(27.8%)</b>
Cost of Goods Sold	(1,445)	(82.2%)	(1,935)	(79.4%)	(25.3%)
<b>Gross Profit</b>	<b>314</b>	<b>17.8%</b>	<b>501</b>	<b>20.6%</b>	<b>(37.3%)</b>
Operating Expenses	(456)	(25.9%)	(486)	(20.0%)	(6.2%)
<b>Operating (Loss) Income</b>	<b>(142)</b>	<b>(8.1%)</b>	<b>15</b>	<b>0.6%</b>	<b>(1,046.7%)</b>
Non-operating Income, Net	12	0.7%	16	0.7%	(25.0%)
<b>Income Before Tax</b>	<b>(130)</b>	<b>(7.4%)</b>	<b>31</b>	<b>1.3%</b>	<b>(519.4%)</b>
<b>Net (Loss) Income</b>	<b>(121)</b>	<b>(6.9%)</b>	<b>38</b>	<b>1.6%</b>	<b>(418.4%)</b>
Shareholders of the Parent Company	(121)		38		(418.4%)
Non-Controlling Interests	(0)		0		-
<b>Basic EPS (NT\$)<sup>(a)</sup></b>	<b>(1.06)</b>		<b>0.33</b>		<b>(421.2%)</b>
<b>EBITDA</b>	<b>51</b>	<b>2.9%</b>	<b>195</b>	<b>8.0%</b>	<b>(73.8%)</b>

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares(114,059,785 shares in 2020 1H and 2019 1H)

# Balance Sheet Highlight(Consolidated)

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Amount: NT\$ Million Except Net Worth Per Share

	2020.6.30	2019.12.31	2019.6.30	▲
Cash and Cash Equivalents	1,441	1,267	1,305	136
Notes & Accounts Receivable, Net (including related)	979	1,000	1,015	(36)
Inventory	592	571	697	(105)
Property, plant and equipment	2,328	2,381	2,230	98
Short Term Debt <sup>(a)</sup>	1,028	827	704	324
Long Term Debt	414	183	205	209
Equity	3,251	3,413	3,532	(281)
Total Assets	6,288	6,184	6,280	8
Net Worth Per Share (NT\$) <sup>(b)</sup>	29	30	31	(2)

	2020 1H	2019	2019 1H
Inventory Turnover (Days) <sup>(c)</sup>	73	70	74
Debt to Assets	48%	45%	44%
Return on Equity <sup>(d)</sup>	-7%	0%	2%

Prepared by YoungOptics on a consolidated basis

(a) Short term debt = short term bank loan + current portion of long term loan

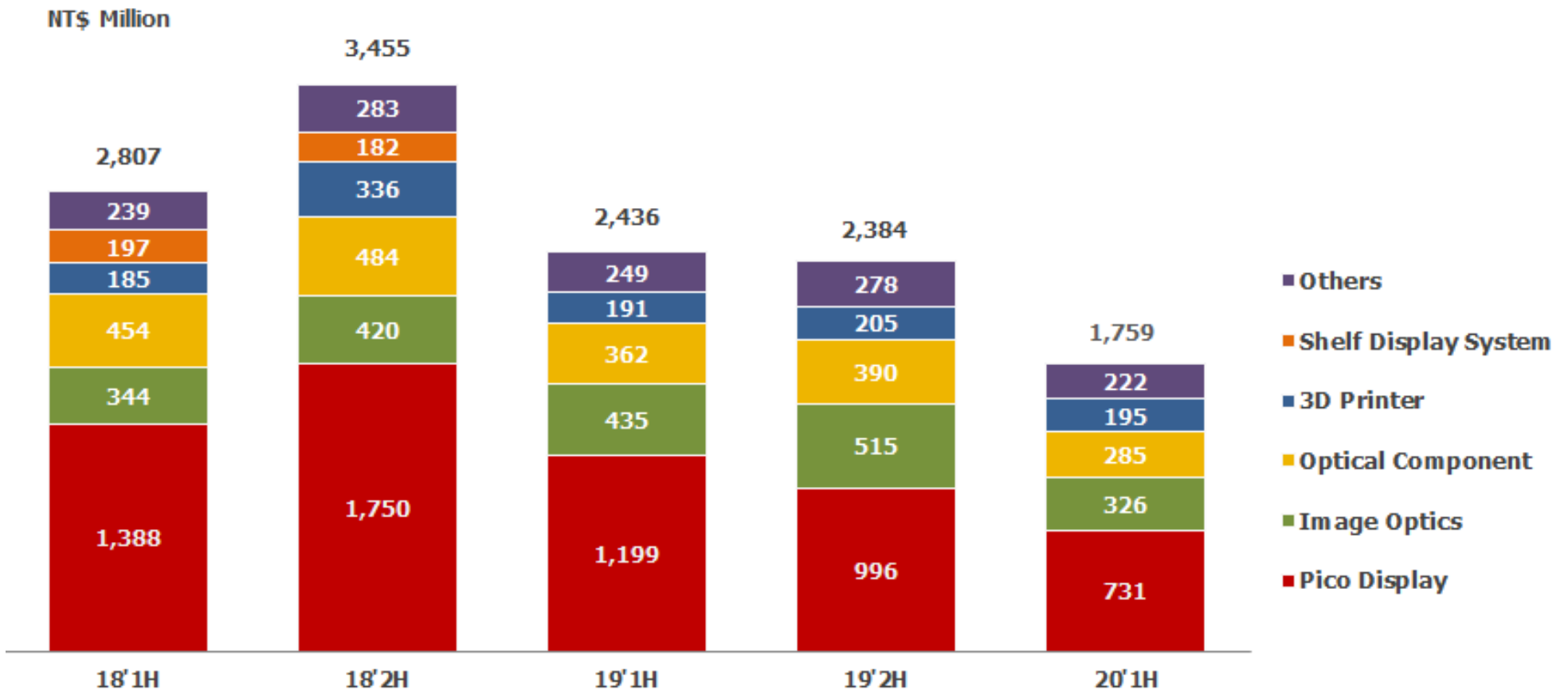
(b) Based on the outstanding shares of the balance sheet date: (114,059,785 shares in 2020.6.30 , 2019.12.31 and 2019.6.30)

(c) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days

(d) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period

# Revenue Trend

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