## **YOUNG** Optics

# 2022 2H Results Investor Conference

Feb 10, 2023

#### **Disclaimer**

Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Young Optics as of the date of this release and Young Optics undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

### Income Statement(Consolidated)\_HoH

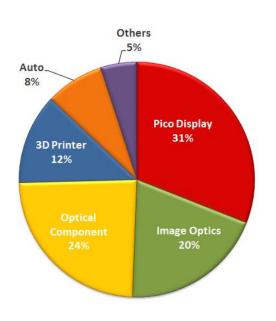
Amount: NT\$ Million Except Per Share Data

	202	2 2H	202	2 1H	HoH	202	1 2H	YoY
Net Sales	2,223	100%	2,460	100%	(9.6%)	2,430	100%	(8.5%)
Cost of Goods Sold	(1,886)	(84.8%)	(1,988)	(80.8%)	(5.1%)	(1,987)	(81.8%)	(5.1%)
Gross Profit	337	<b>15.2</b> %	472	19.2%	(28.6%)	443	18.2%	(23.9%)
Operating Expenses	(378)	(17.0%)	(413)	(16.8%)	(8.5%)	(399)	(16.4%)	(5.3%)
Operating Income (Loss)	(41)	(1.8%)	59	2.4%	(169.5%)	44	1.8%	(193.2%)
Non-operating Income, Net	38	1.7%	40	1.6%	(5.0%)	13	0.5%	192.3%
Income (Loss) Before Tax	(3)	(0.1%)	99	4.0%	(103.0%)	57	2.3%	(105.3%)
Net Income (Loss)	(6)	(0.3%)	72	2.9%	(108.3%)	47	1.9%	(112.8%)
Shareholders of the Parent Company	(7)		71		(109.9%)	46		(115.2%)
Non-Controlling Interests	1		1		-	1		-
Basic EPS (NT\$) <sup>(a)</sup>	(0.05)		0.62		(108.1%)	0.40		(112.5%)
EBITDA	178		280		(36.4%)	238		(25.2%)

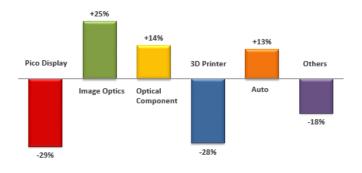
Prepared by YoungOptics on a consolidated basis

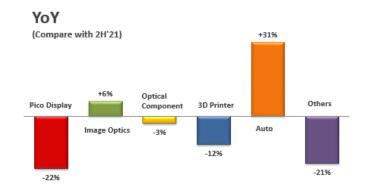
(a) Basic EPS was calculated based on the total weighted average outstanding shares(114,059,785 shares in 2022 2H, 2022 1H and 2021 2H)

#### 2022 2H Sales Structure



#### HoH (Compare with 1H'22)





## Income Statement(Consolidated)\_YoY

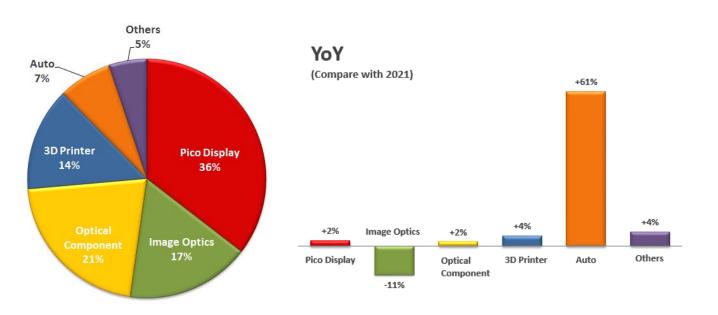
Amount: NT\$ Million Except Per Share Data

	2022	2	2021	L	YoY
Net Sales	4,683	100%	4,562	100%	2.7%
Cost of Goods Sold	(3,874)	(82.7%)	(3,777)	(82.8%)	2.6%
Gross Profit	809	17.3%	785	17.2%	3.1%
Operating Expenses	(791)	(16.9%)	(758)	(16.6%)	4.4%
Operating Income	18	0.4%	27	0.6%	(33.3%)
Non-operating Income, Net	78	1.6%	25	0.5%	212.0%
Income Before Tax	96	2.0%	52	1.1%	84.6%
Net Income	66	1.4%	27	0.6%	144.4%
Shareholders of the Parent Company	64		26		146.2%
Non-Controlling Interests	2		1		-
Basic EPS (NT\$) <sup>(a)</sup>	0.57		0.23		147.8%
EBITDA	458		419		9.3%

Prepared by YoungOptics on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares(114,059,785 shares in 2022 and 2021)

#### **2022 Sales Structure**



## **Balance Sheet Highlight(Consolidated)**

Amount: NT\$ Million Except Net Worth Per Share

	2022.12.31	2022.06.30	2021.12.31	<b>A</b>
Cash and Cash Equivalents	1,385	1,193	1,326	59
Notes & Accounts Receivable, Net (including related)	653	1,186	864	(211)
Inventory	689	988	870	(181)
Property, plant and equipment	1,979	2,040	2,038	(59)
Short Term Debt <sup>(a)</sup>	465	406	446	19
Long Term Debt	417	626	835	(418)
Equity	3,312	3,305	3,184	128
Total Assets	5,566	6,259	5,940	(374)
Net Worth Per Share (NT\$) <sup>(b)</sup>	29	29	28	1

	2022	2021
Inventory Turnover (Days)	73	66
AR Turnover Days	59	58
Cash Conversion Cycle	94	79
Debt to Assets	40%	47%
Return on Equity	2%	1%

Prepared by YoungOptics on a consolidated basis

<sup>(</sup>a) Short term debt = short term bank loan + current portion of long term loan

<sup>(</sup>b) Based on the outstanding shares of the balance sheet date: (114,059,785 shares in 2022.12.31, 2022.06.30 and 2021.12.31)



**THANK YOU** 

Your Aspiration Our Commitment

www.youngoptics.com